

Earnings Presentation Fourth Quarter 2021

January 2022



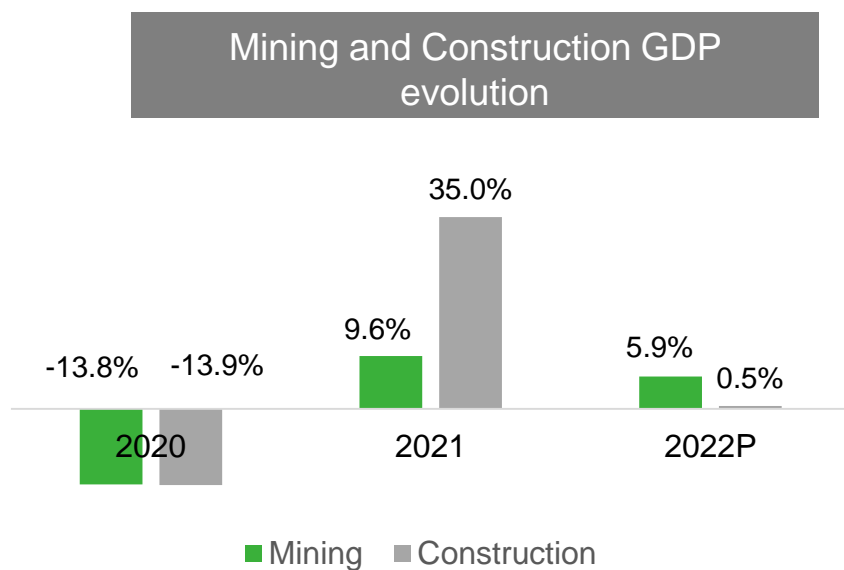
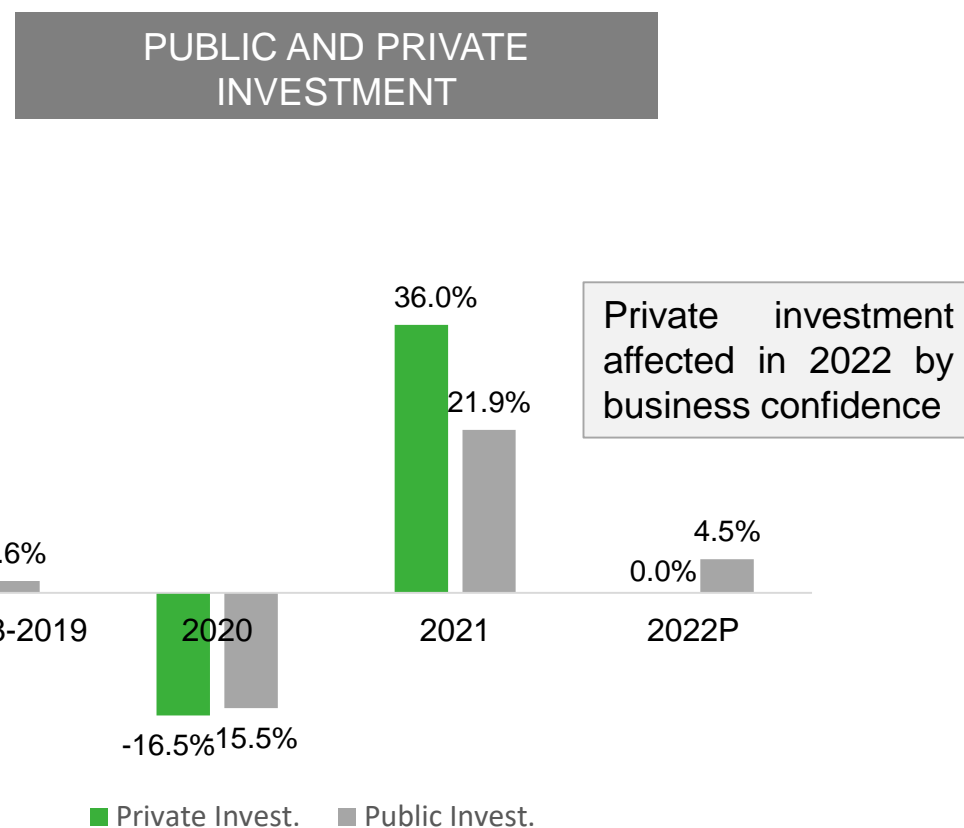
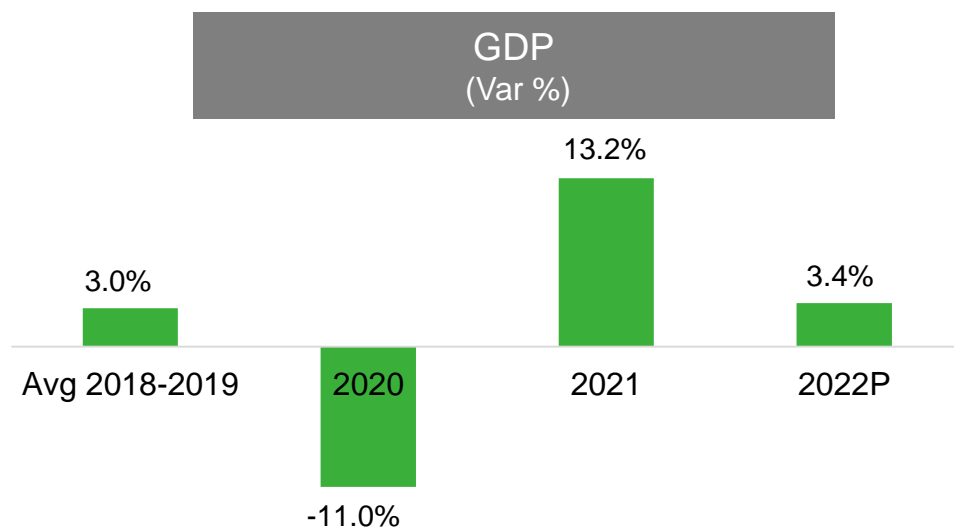
Agenda

- 1. Introduction**
- 2. Accumulated and 4Q2021
Financial Highlights**
- 3. Commercial Performance**
- 4. Financial Results**



1. Introduction

INTRODUCTION



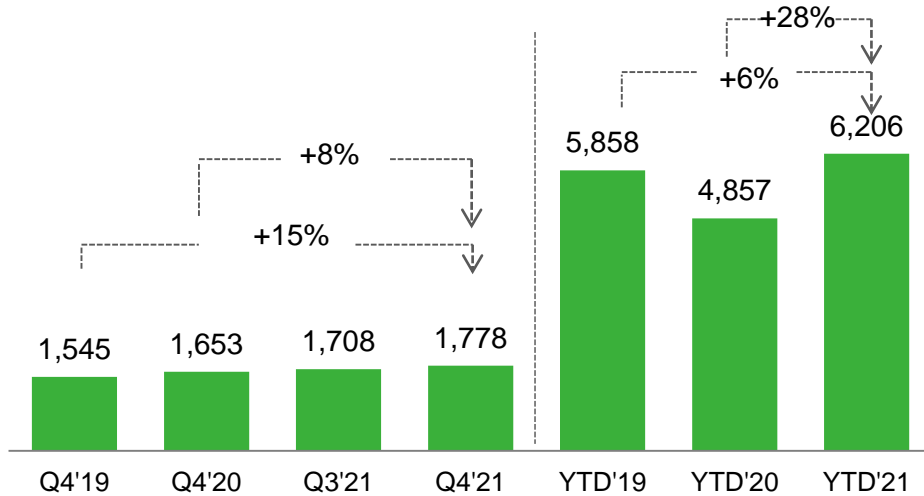
Source: Central Bank Inflation Report as of September 2021

2. Accumulated and 4Q2021 Financial Highlights

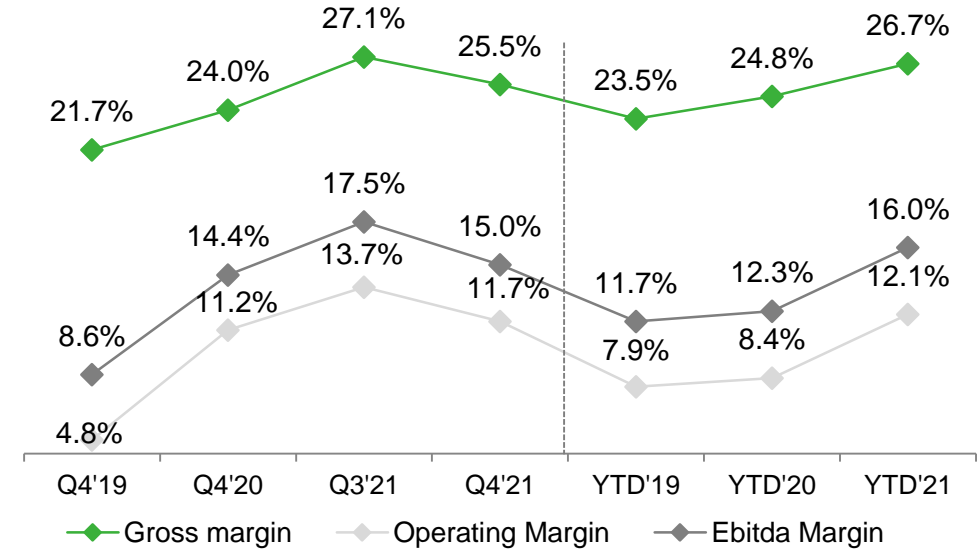
FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)

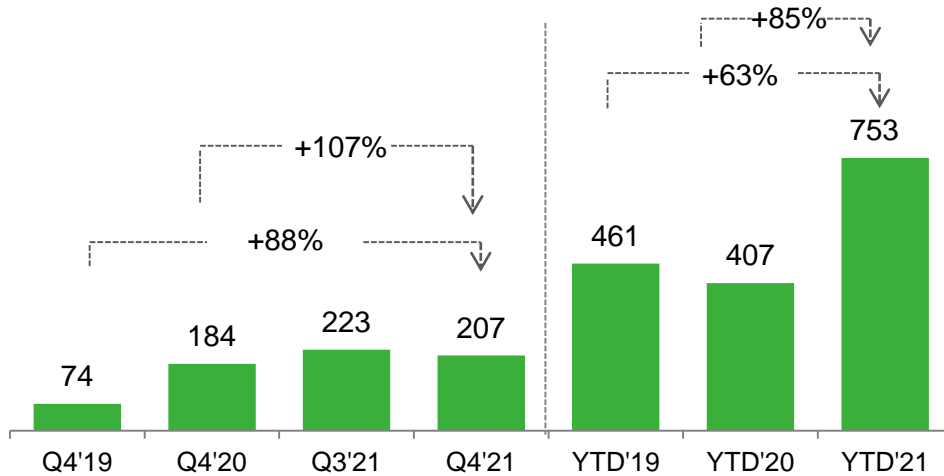
SALES



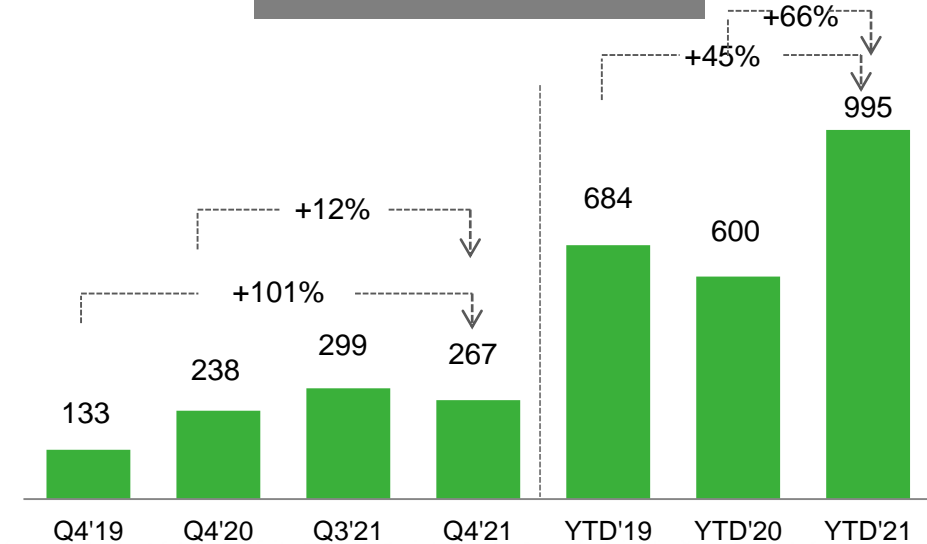
MARGINS



OPERATING PROFIT



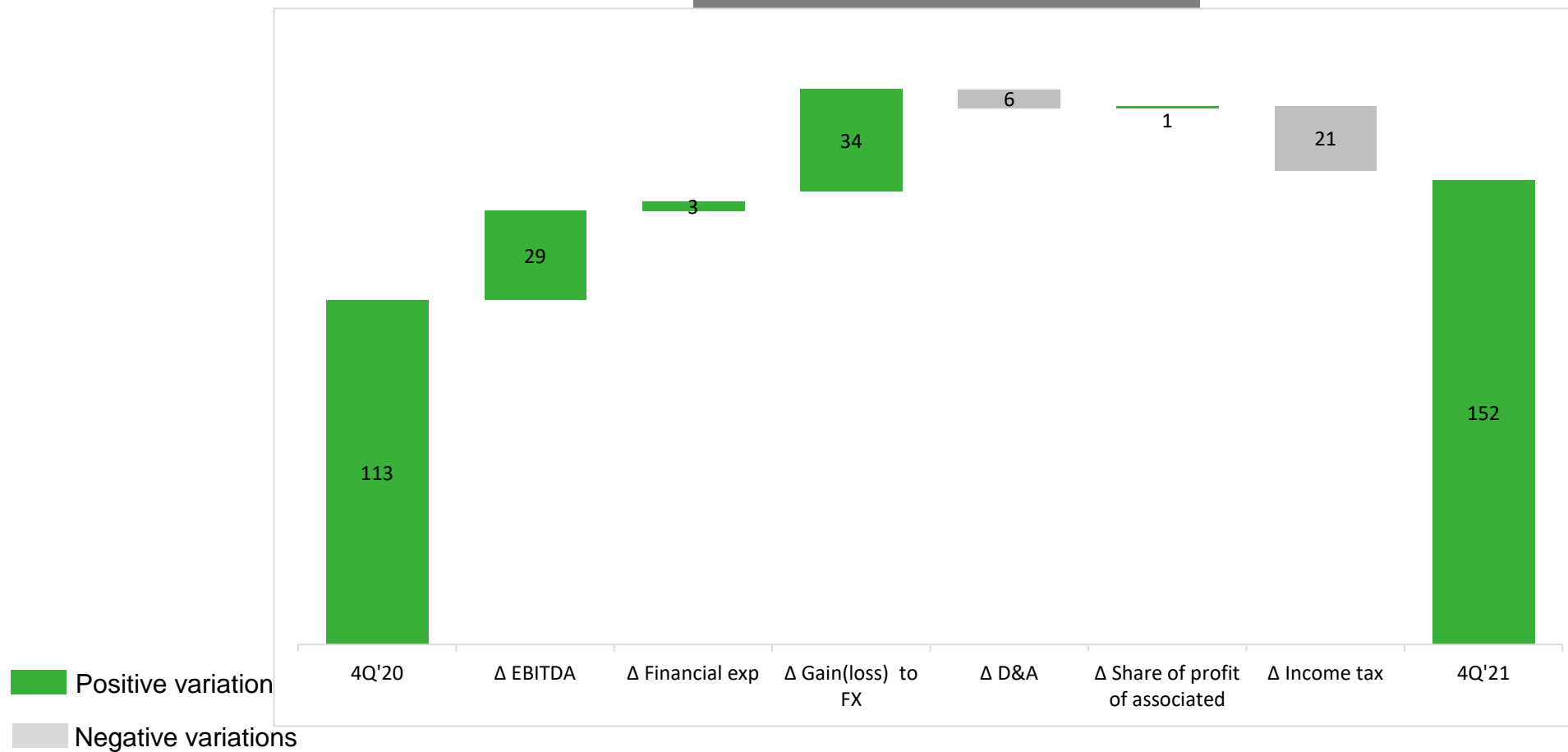
EBITDA



FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)

NET INCOME 4Q2021



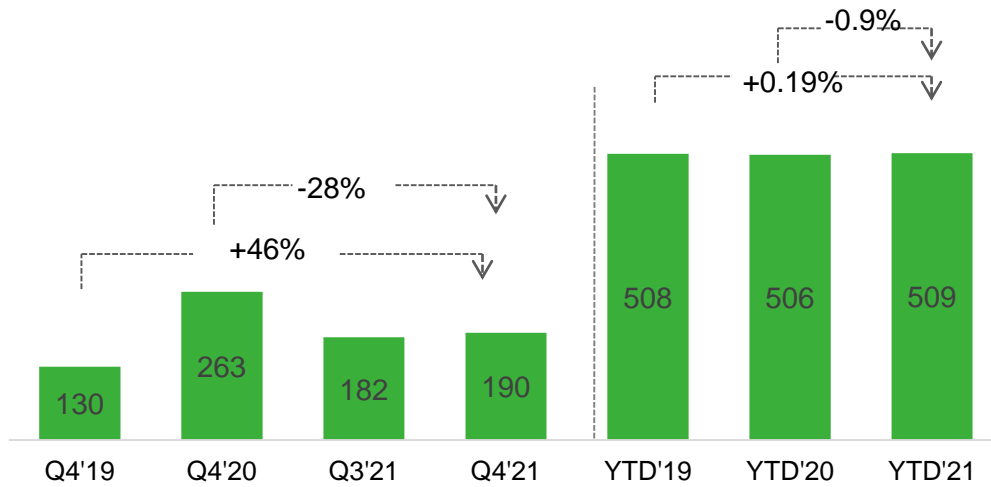


3. Commercial Performance

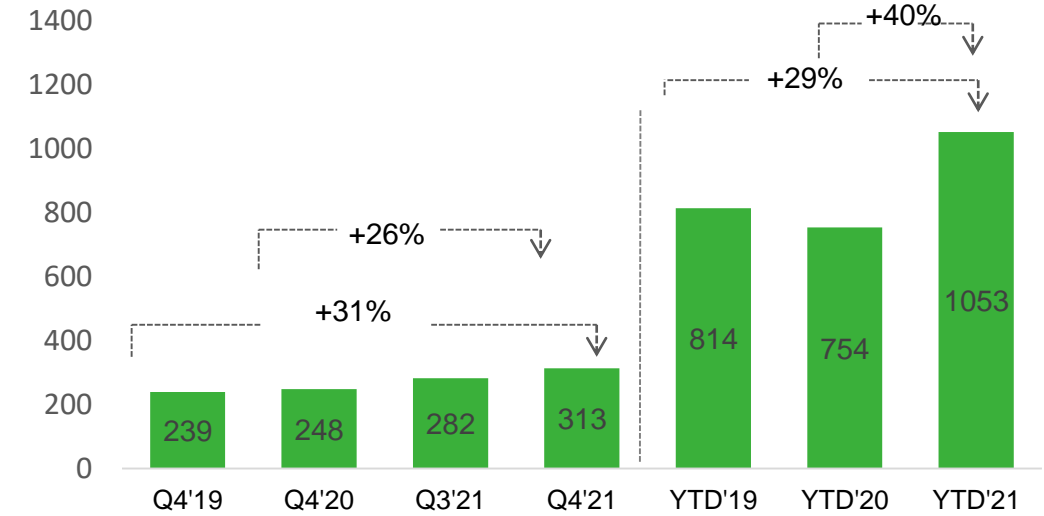
SALES BY BUSINESS LINES

Million Soles (S/ mm)

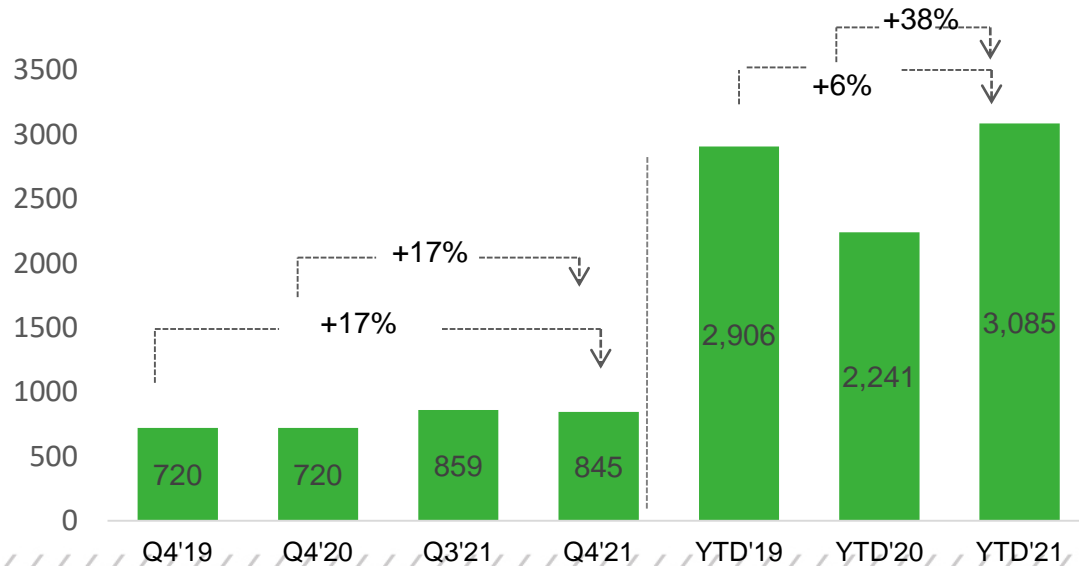
CAT MINING EQUIPMENT



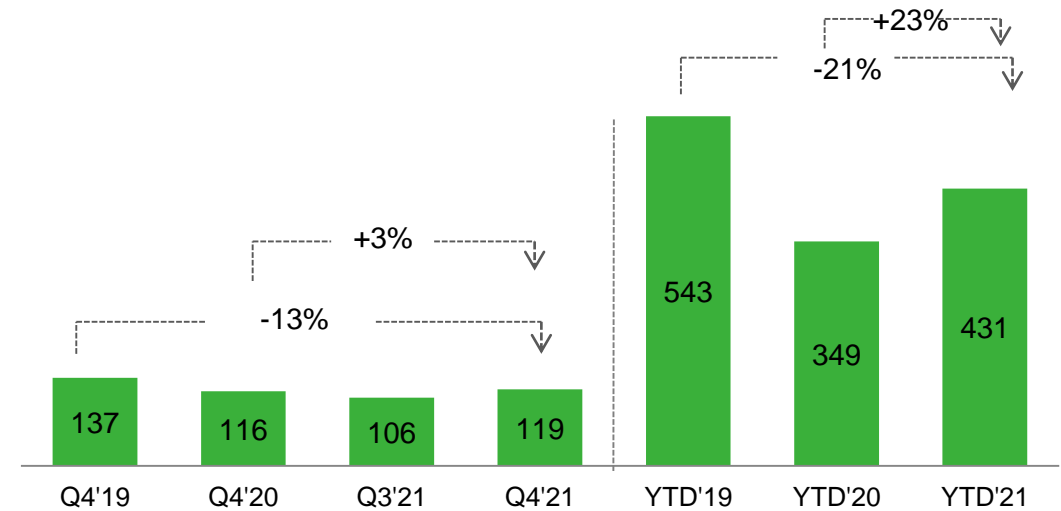
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



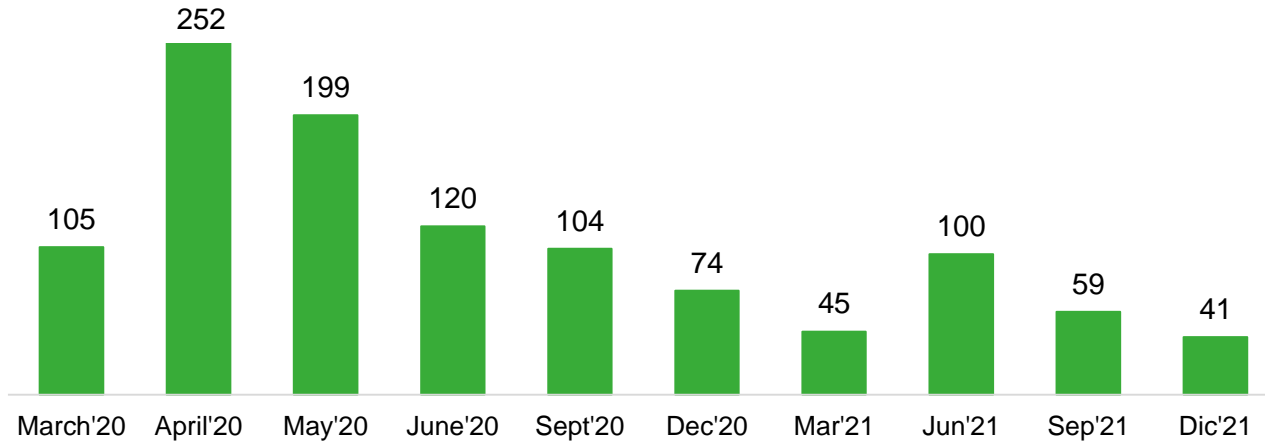
RENTAL AND USED



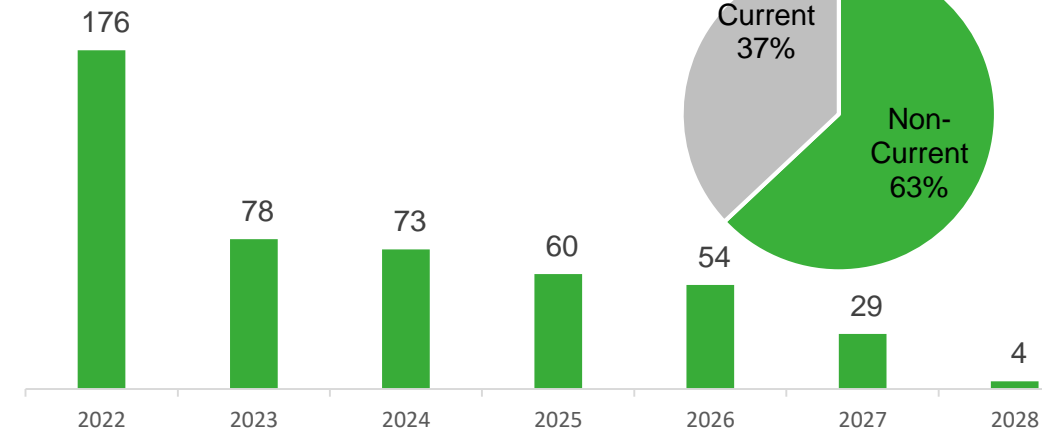
CASH GENERATION AND LIABILITY MANAGEMENT

Million Dollars (US\$ mm)

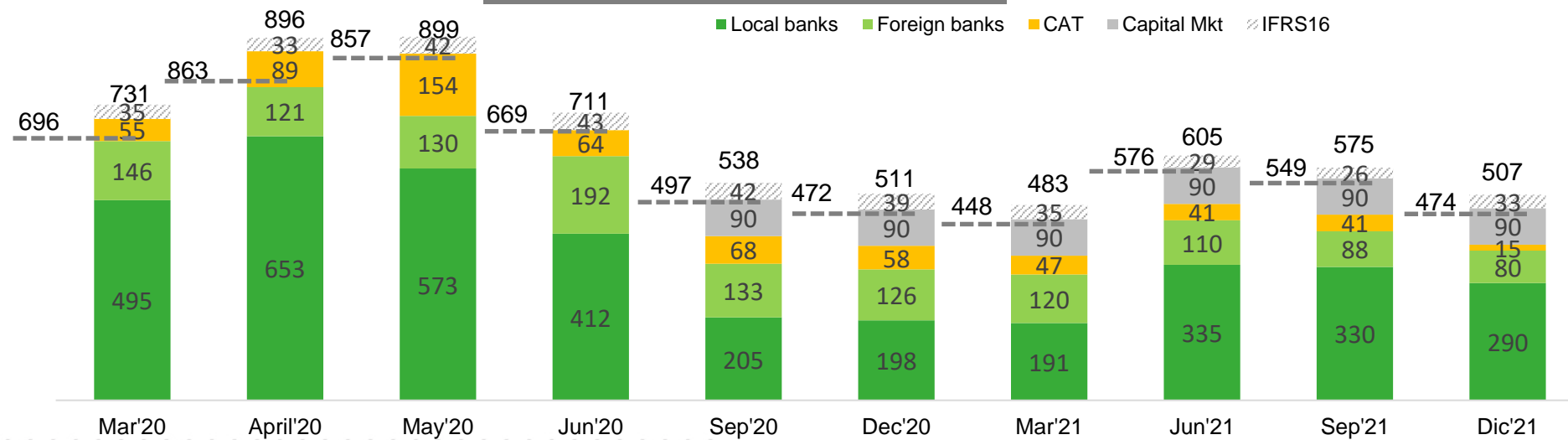
CASH BALANCE



DEBT MATURITY AND PROFILE



DEBT EVOLUTION



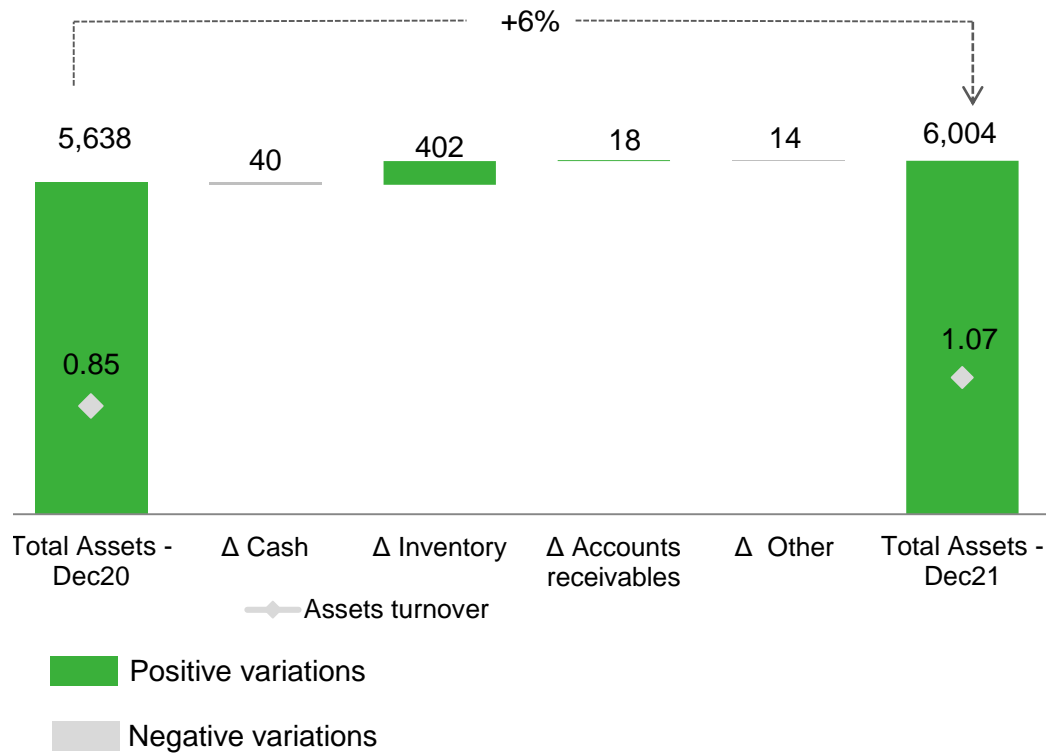


4. Financial Results

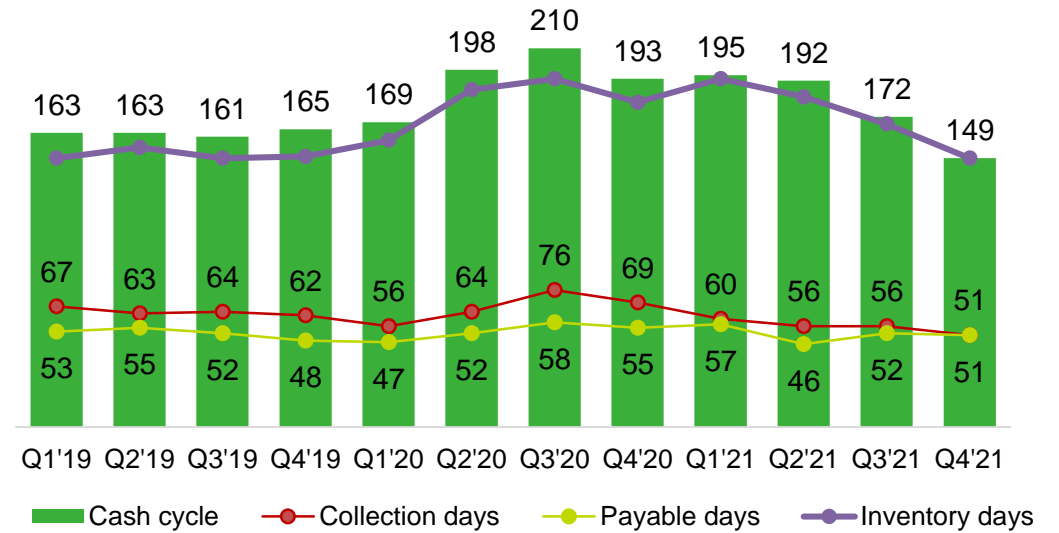
FINANCIAL RESULTS

Million Soles (S/ mm)

STATE OF FINANCIAL POSITION



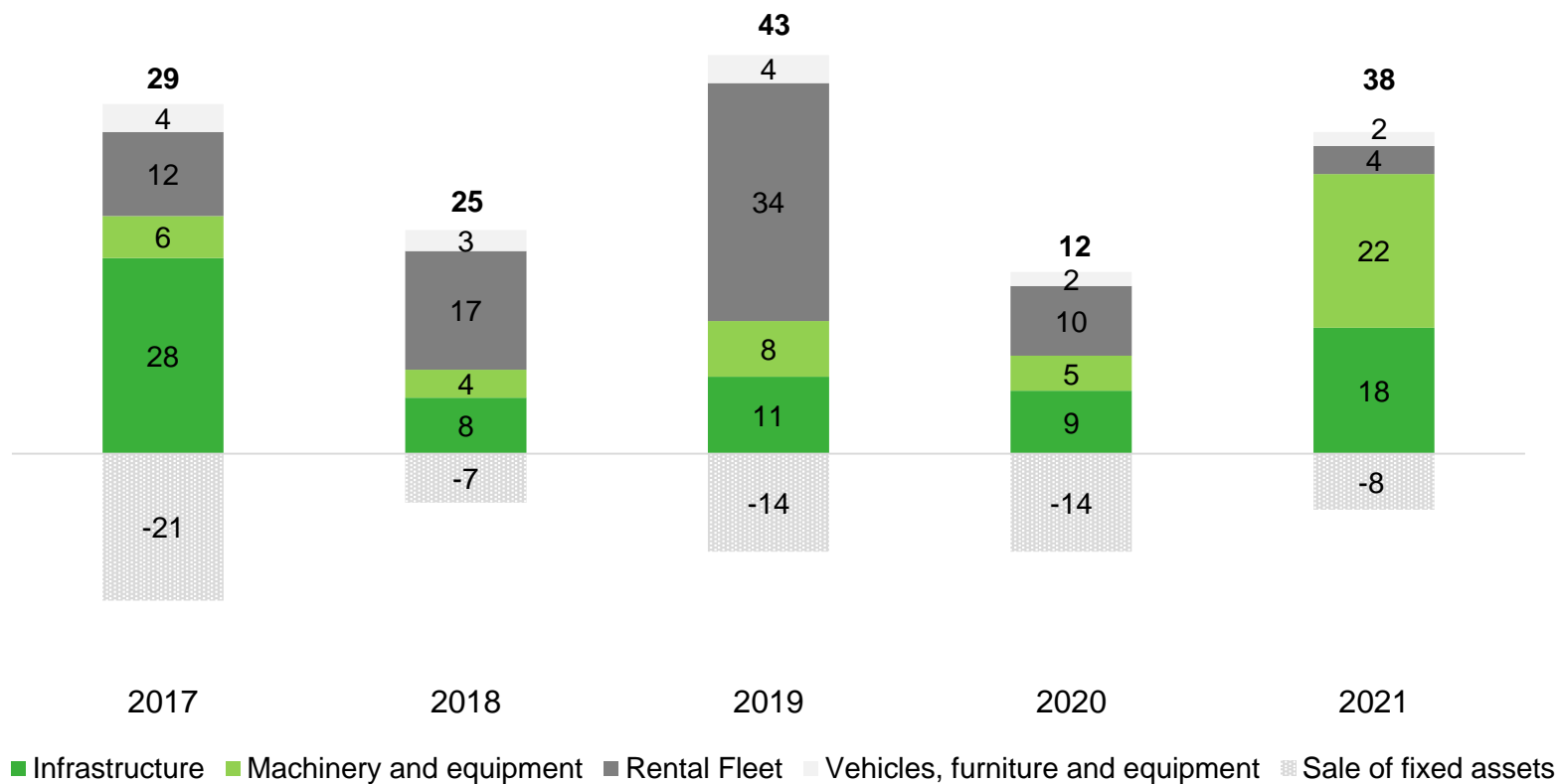
CASH CYCLE



CAPEX

Million Dollars (US\$ mm)

CAPEX – FIXED ASSETS



- Investment in intangible assets reached US\$ 1.8 million dollars as of December 2021

+ferreycorp