

# **Ferreycorp**

**may-20** 

































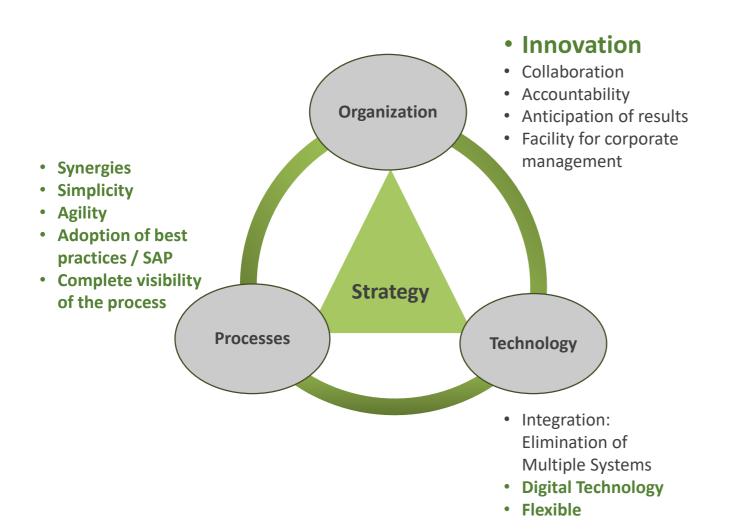


We anticipate the needs of our clients, transform our businesses and incorporate new technologies to optimize their experience and the value of their operations, making them safer, more profitable and more efficient.

	Subject	Function
	Information Technology	Installation and improvement of IT platform
		IT operations and services to the user
		Implementation and improvement of IT applications
		Information security
	Innovation	Solutions and projects with businesses:
		*Business process management
		•Information management
		<ul> <li>Management of innovation projects and digital transformation</li> </ul>
		Development of innovation capabilities and digital transformation

Solutions:
SAP
+
Other
initiatives





## **Impact**

**Cost and Expenses reduction** 

**Process times reduction** 

Reduction of working capital / cash cycle

**Increase in commercial effectiveness** 

Increase in customer satisfaction

Ease in the adoption of new business

Improvement of the work climate and talent



## Impact matrix of changes by product or service:

С	Prime
O R	☐ Spare Parts and Logistics
E	□ Operations
	☐ CRM and Marketing
O B F	☐ Financial Services and Treasury
A F	Accounting
K C	☐ Management control
E	☐ Human Resources

## SAP - Impact matrix of changes by product or service CORE







- ✓ New Integrated System (Purchases, sales, warehousing and transportation, finance and accounting)
- ✓ Change in the design of information structures



- Reliable and Updated Information (duplicates are minimized)
- √ Homologation of the model code with supplier
- ✓ Reduction of manual activities
- ✓ Traceability / Integral visibility of the processes
- ✓ Achievements monitoring
- ✓ Control of time, costs and margins in line
- ✓ Agility and Accuracy in accounting closing
- ✓ Eliminate unnecessary manual records

### **Spare Parts and Logistics**

- Change in the design of information structures
- New tool for reposition of stock
- ✓ New Integrated System (Purchases, sales, warehousing and transportation, finance and accounting)
- ✓ Interfaces with CAT, PACCAR and FORBIS
- ✓ Online accounting entries
- ✓ Integration of processes
- Reliable information in real time
- ✓ Agility and accuracy in accounting closing
- ✓ Better control of consignments
- Traceability of accounting orders and entries end to end
- ✓ Integrated period monitoring required
- ✓ Uniformity in the evaluation of suppliers
- ✓ Potential improvement in inventory turnover, availability and fill rate

## SAP - Impact matrix of changes by product or service CORE







- ✓ New Integrated System
   (replacements of multiple systems)
- ✓ Integration of time management with HR
- ✓ New module of contracts and internal maintenance



- ✓ Integration, traceability, control and monitoring
- ✓ Comparative control of real cost vs plan
- ✓ Traceability and control of guarantees end to end
- ✓ Cost control and internal maintenance expenses
- ✓ Simplification of spare parts and materials orders
- ✓ Potential optimization in the use of resources
- ✓ Contracts: visibility of the plan & Execution, costs and expenses control
- ✓ Better asset control







### **CRM** and Marketing

- ✓ New solution: C4 Hana: App
- Reliable timely information obtained from integrated system
- ✓ Equipment management in integrated system
- ✓ High degree of automation in the calculation of indicators



- ✓ Reliable timely information
- ✓ Standardization of procedures
- ✓ Unified base allows time and errors reduction

## **Financial Services and Treasury**

- ✓ Specific development for the credit scoring evaluation
- ✓ Only credit and cash compensation screen
- ✓ Integrated system in the treasury modules
- ✓ Credit line approval app
- ✓ Automation (configured logic)
- ✓ Traceability, timeliness and accuracy of information
- Simplification of procedures and improvement in compliance
- ✓ Agility by automation and reduction of manual tasks
- ✓ Tools for risk prevention
- Reduction of errors that may lead to tax contingencies

## SAP - Impact matrix of changes by product or service Back office





/ Integrated system with operacional modules





- ✓ Compliance control
- ✓ End-to-end transaction integration
- ✓ traceability of records up to the origin
- ✓ Process simplification
- Improvement in the classification of fixed assets and operational movement
- Quality and integration of information (balances, movements, reports)
- ✓ Time reduction: closing, emission of results

### **Management control**

- ✓ The investments will have a restrictive control and if there is not enough budget, the user will provide through the tool
- ✓ A new module will be implemented for this purpose
- ✓ Cost reports will be obtained directly from SAC with various sources
- ✓ Allows monitoring and control of investment budget and planned expenses
- ✓ It allows to increase the budget over the original and give traceability
- ✓ Analysis time reduction
- ✓ It allows to obtain the EVA for all its dimensions
- Availability of real-time results advances
- ✓ Reduction of times of issuance of closing results
- √ Have elements to reduce, improve costs



## Other initiatives - Interruption and security IT



#### **User and access management**

Deploy authorization model and implementation of the identity management system in SAP PEE, scope:

- Orvisa, Motored and Unimag.
- Ferreyros and Ferreycorp individual.

#### **Data protection**

Restrict access to shared data to prevent information leakage, scope:

- Orvisa, Motored, Fargoline and Unimag.
- Ferreyros, Motriza, Soltrak

#### Management of privileged accounts

Restrict privileged access to end-user accounts.

- Subsidiaries in Peru.
- Subsidiaries abroad.

#### Restrict privileged access in IT administrators

- Subsidiaries in Peru.
- Foreign Subsidiaries.

#### **Network access control**

Improve device access control to the network.

Scope: Subsidiaries in Peru.

#### **Mail and Internet Security**

Enable secure email and web settings to prevent phishing and/or spoofing attacks Scope:

- Subsidiaries in Peru.
- Foreign Subsidiaries

#### **Application Security**

Reduce security gaps in 31 web applications to mitigate risks of information theft and/or service interruption.

Scope:

Ferreycorp, Motored, Unimaq, Ferreyros, Fargoline, Orvisa, Forbis Peru.

## Other initiatives - Interruption and security IT



#### **Corporate Information Security Policy**

- Information security; employee's responsibilities in security issues; access control and change control to information systems.
- Information backup; information classification.
   Security Incident Management and Business Continuity.

#### **Personnel Security: Awareness and Training**

- Personnel safety course.
- Awareness plan. Scope: subsidiaries in Peru.

#### **Define and implement security controls**

#### **Define and implement security controls**

- User and access management
- Data protection
- Management of privileged accounts
- Network access control
- Mail and Internet Security
- Application Security

#### Define and implement specific business process control

- Priority 2019- /2020: Deployment of function segregation rules.
- Identification and classification of information assets by business processes and implementation of specific controls in the Corporation.

#### **Information Security Compliance**

- Review of compliance with TPI controls that support PDPA.

Scope: subsidiaries in Peru.

- PDPA matrix of roles and responsibilities.

Scope: subsidiaries in Peru.

- Implement plan to ensure compliance with policies and standards

Scope: Corporate.

#### **Information Security Incident Management**

Procedures for reporting, evaluating and responding to security events. Scope:

- Subsidiaries in Peru.
- Subsidiaries abroad.

#### **Continuity: SAP S4 Hana 4 Disaster Recovery Plan**

- Orvisa, Motored and Unimaq.
- Ferreyros and Ferreycorp individual.
- \* PDPA: Personal Data Protection Act.

# **Ferreycorp**