

Earnings Presentation Second Quarter 2021

August 2021





Agenda

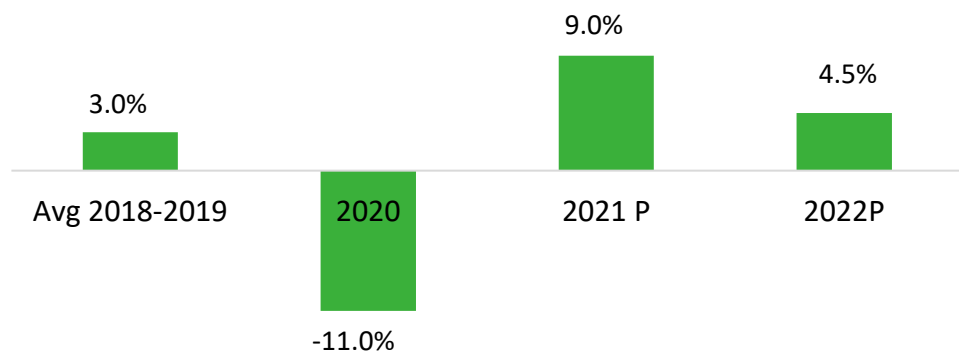
- 1. Introduction**
- 2. First semester and Q2'2021
Financial Highlights**
- 3. Commercial Performance**
- 4. Financial Results**



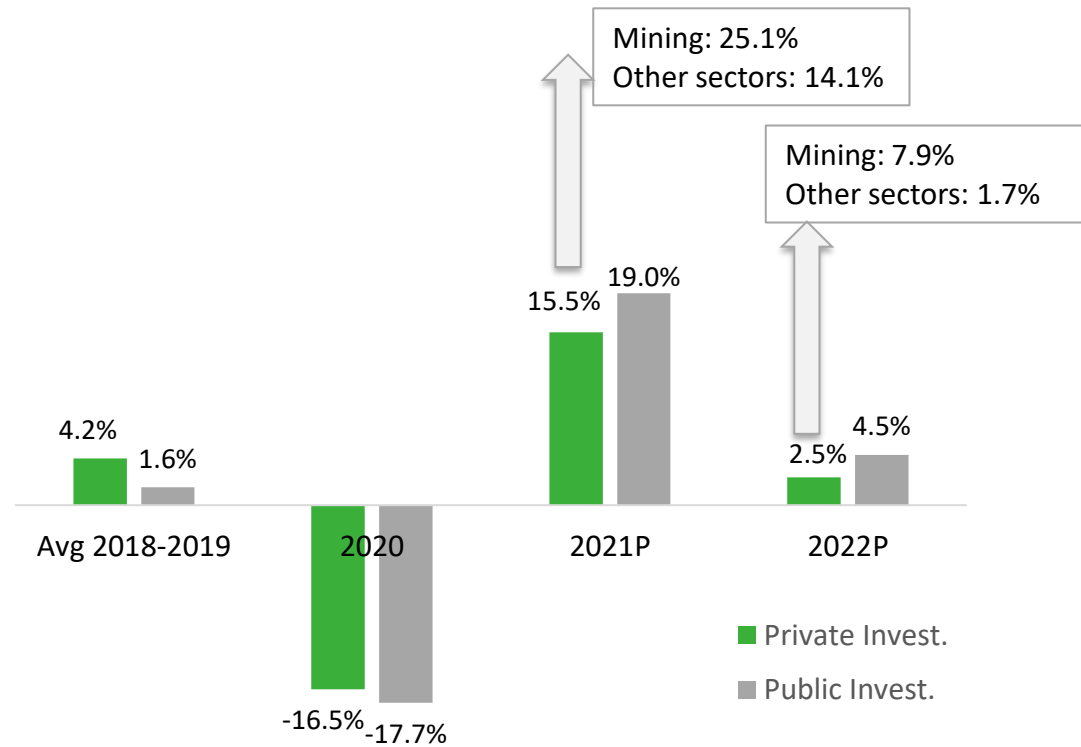
1. Introduction

INTRODUCTION

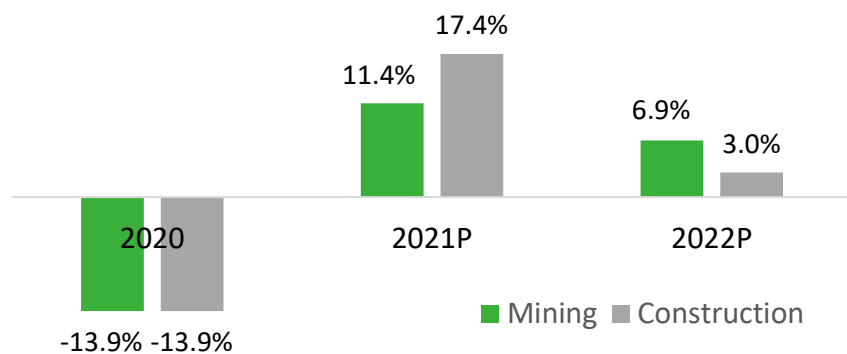
GDP (Var %)



PUBLIC AND PRIVATE INVESTMENT (Var %)



Mining and Construction GDP evolution (Var %)



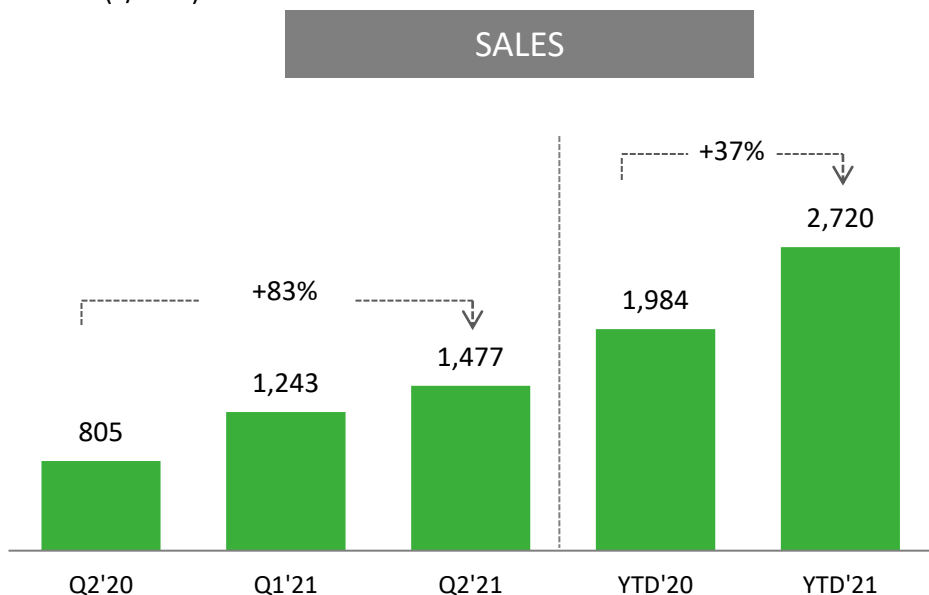
Public investment in 2021 and 2022 is expected to be driven by Reconstruction works, projects under Arranca Peru program and Infrastructure National Plan for Competitiveness, transportation, among others.

2. First semester and Q2'2021 Financial Highlights

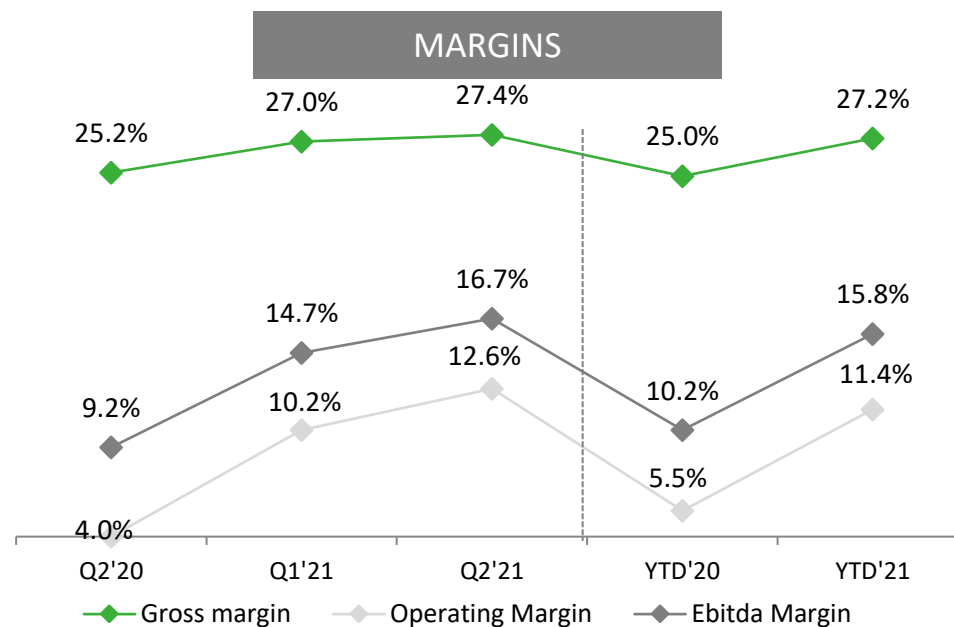
FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)

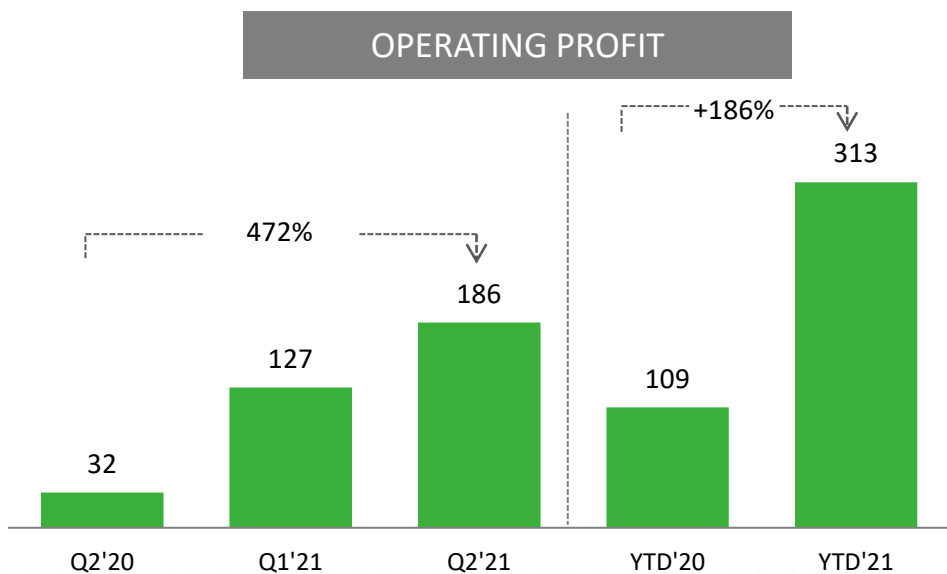
SALES



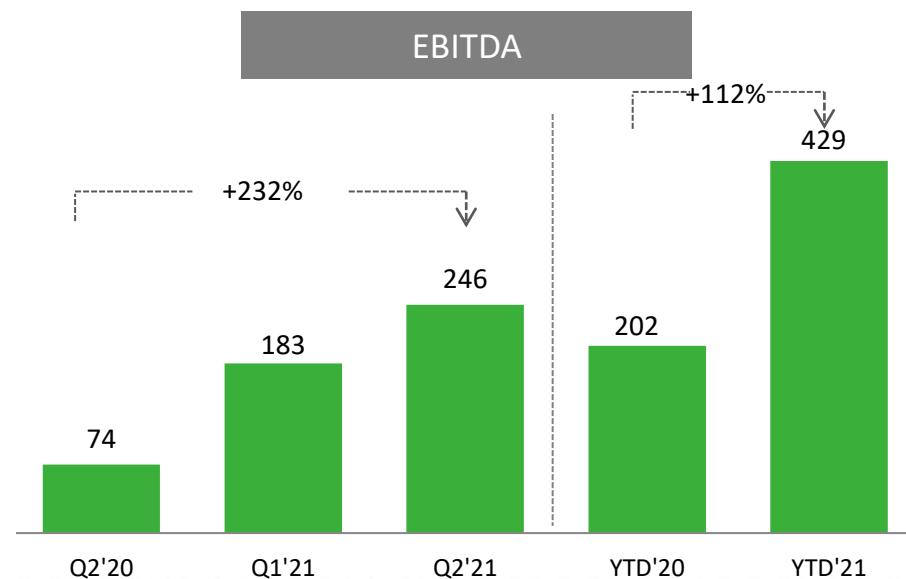
MARGINS



OPERATING PROFIT

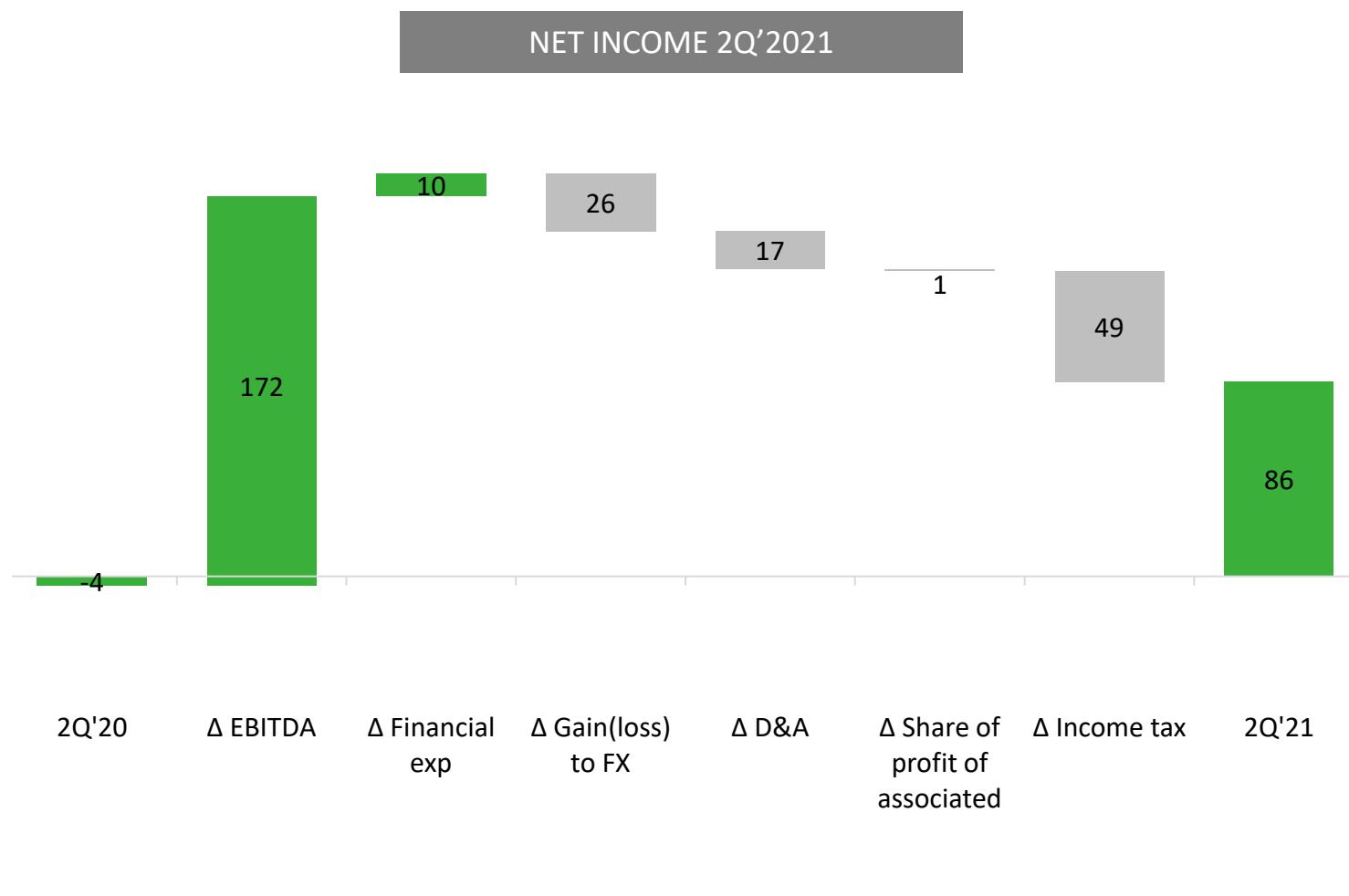


EBITDA



FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)



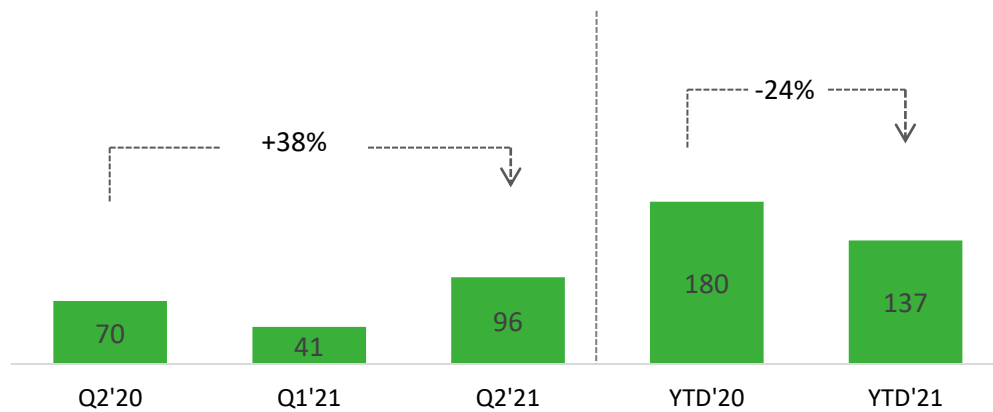


3. Commercial Performance

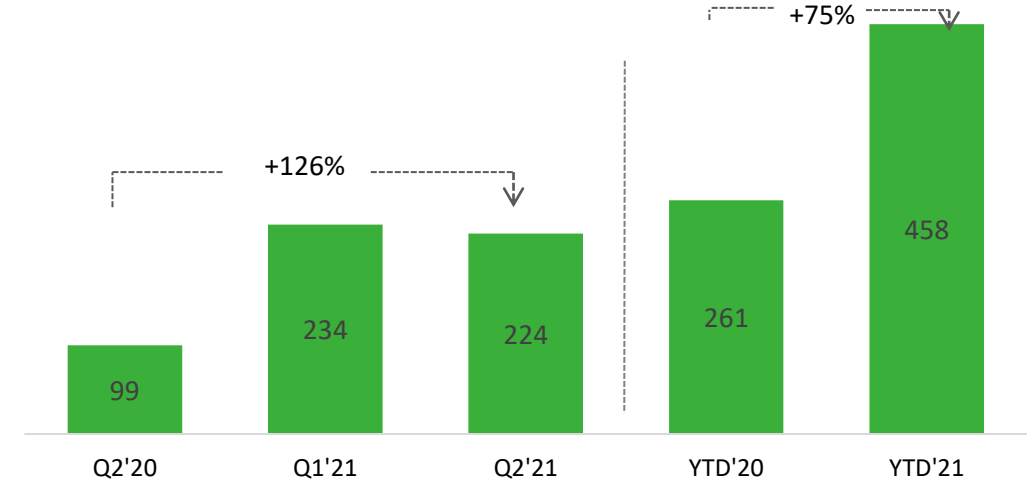
SALES BY BUSINESS LINES

Million Soles (S/ mm)

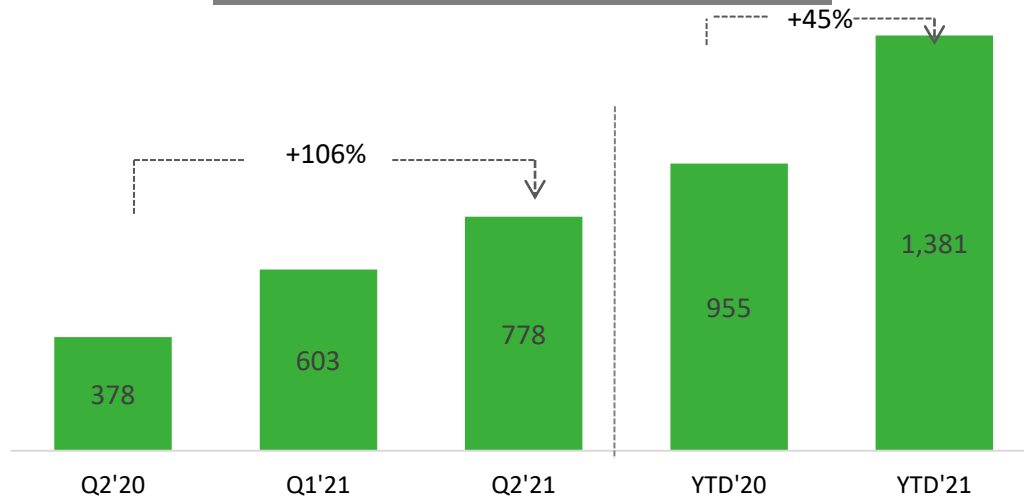
CAT MINING EQUIPMENT



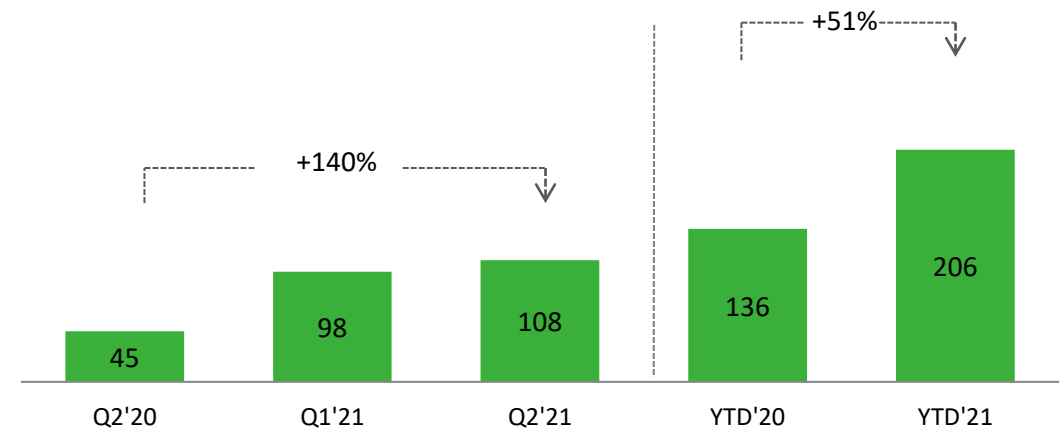
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



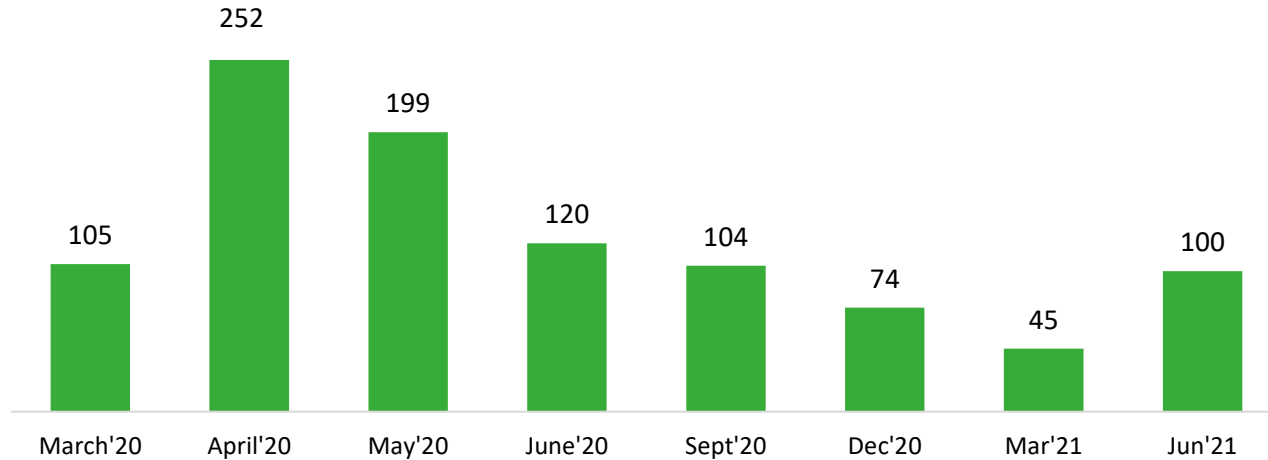
RENTAL AND USED



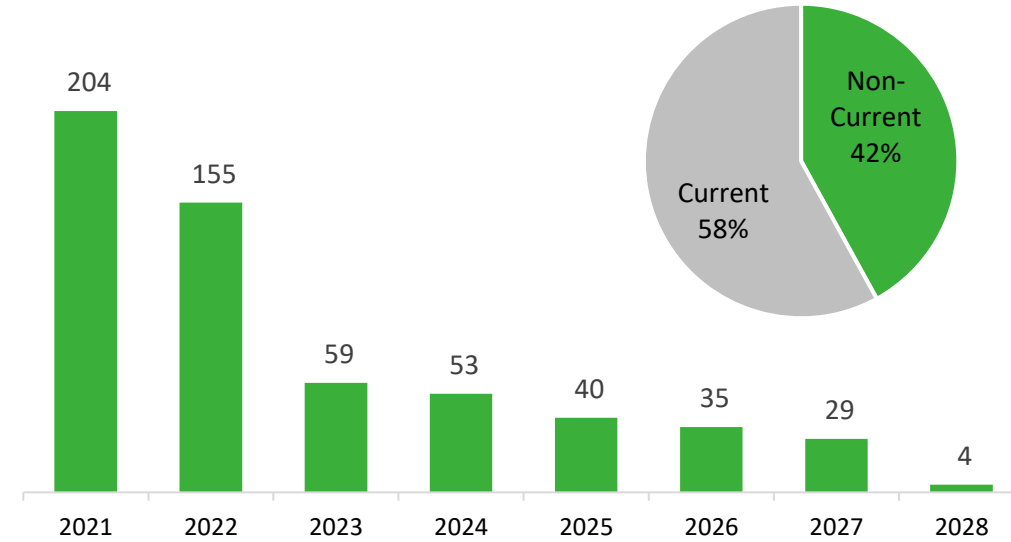
CASH GENERATION AND LIABILITY MANAGEMENT

Million Dollars (US\$ mm)

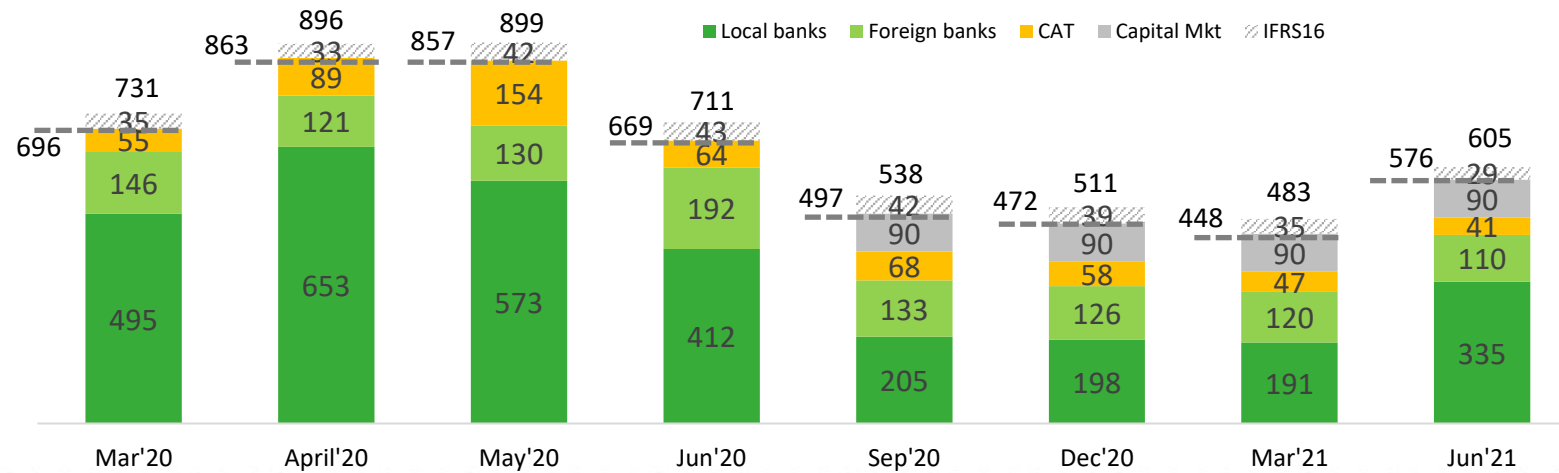
CASH BALANCE



DEBT MATURITY AND PROFILE



DEBT EVOLUTION



4. Financial Results

FINANCIAL RESULTS

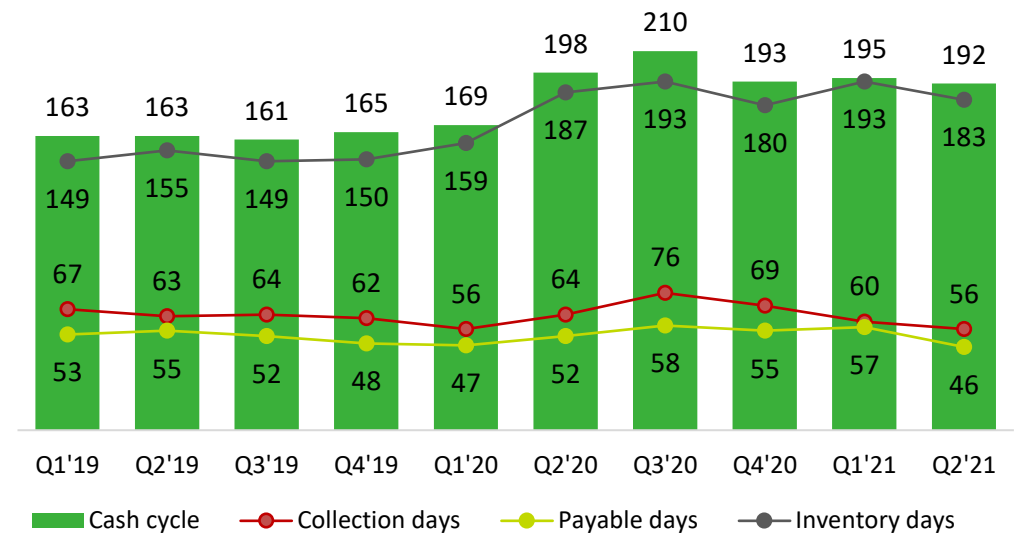
Million Soles (S/ mm)

STATE OF FINANCIAL POSITION



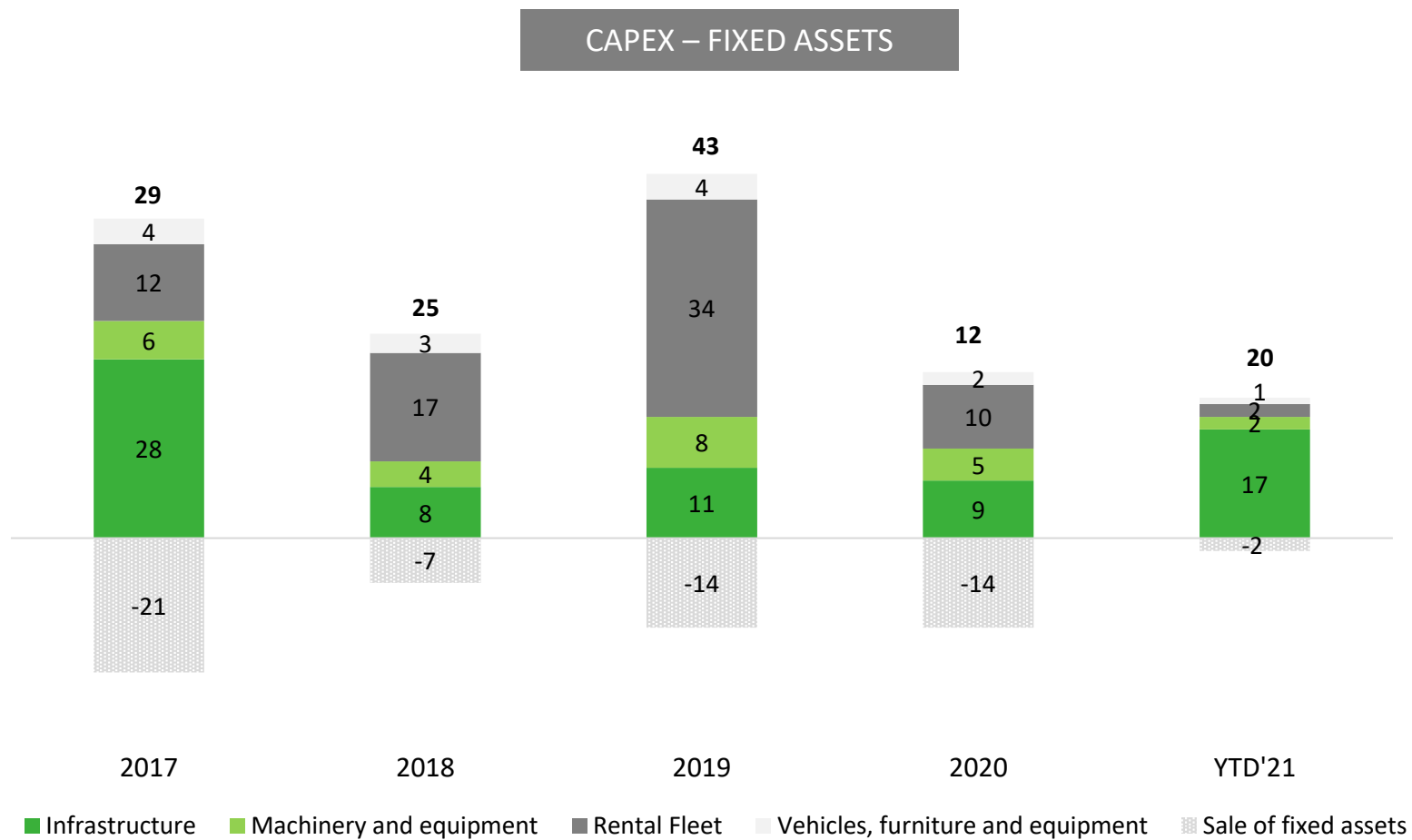
Positive variations
Negative variations

CASH CYCLE



CAPEX

Million Dollars (US\$ mm)



- Investment in intangible assets reached US\$ 1.4 million dollars as of June 2021

+ferreycorp