

Earnings Presentation First Quarter 2021

April 2021



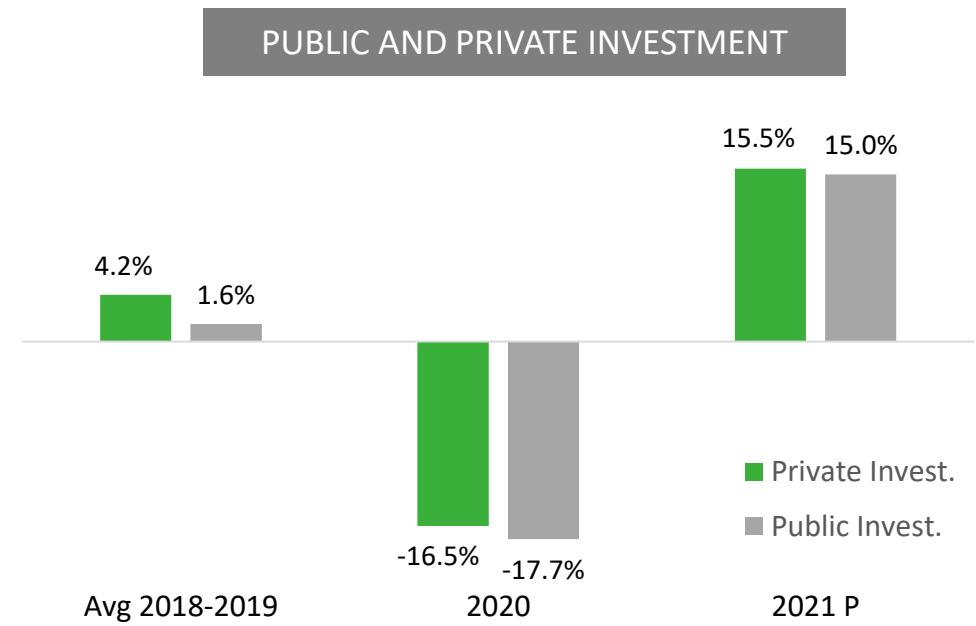
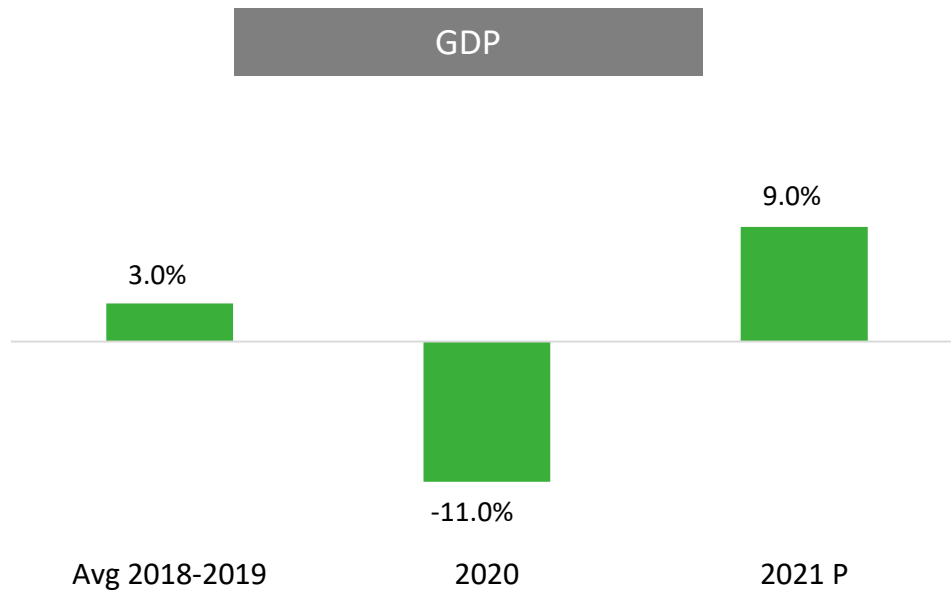
Agenda

- 1. Introduction**
- 2. Q1'2021 Financial Highlights**
- 3. Commercial Performance**
- 4. Financial Results**



1. Introduction

INTRODUCTION



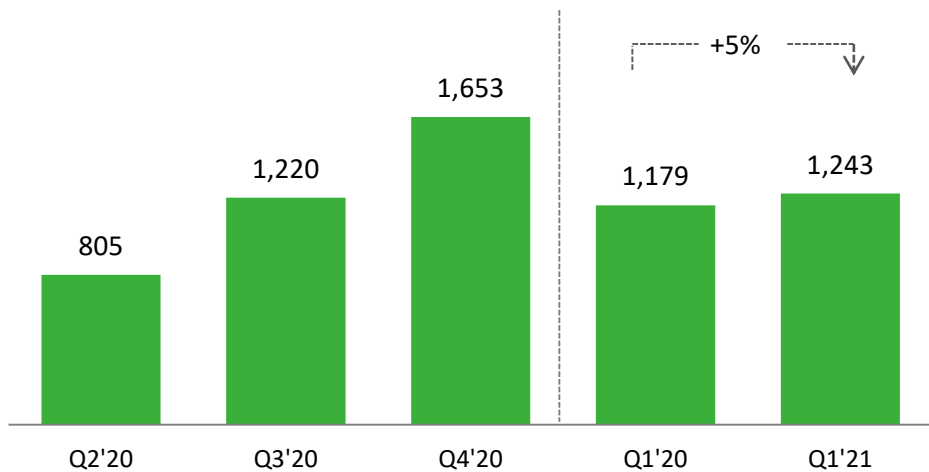


2. Q1'2021 Financial Highlights

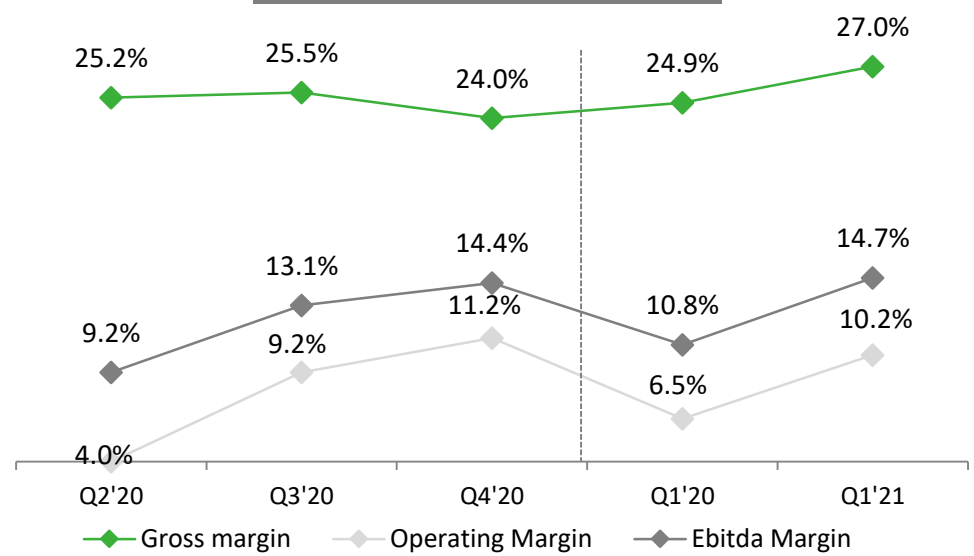
FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)

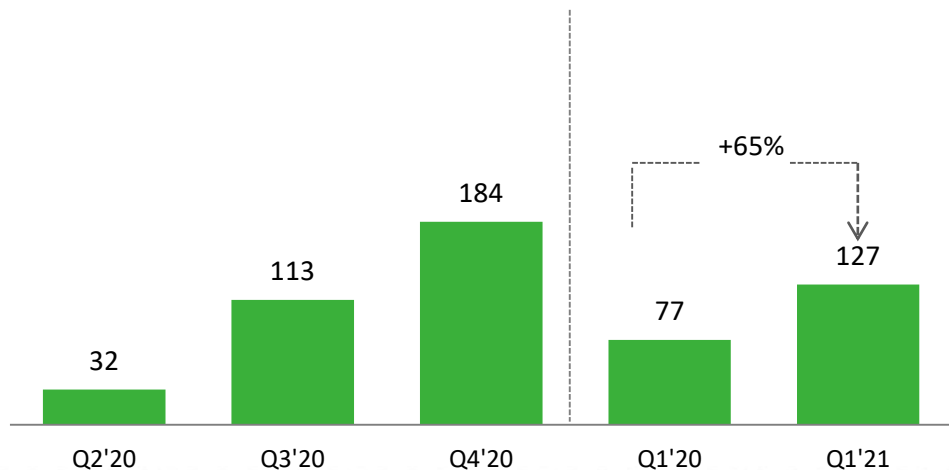
SALES



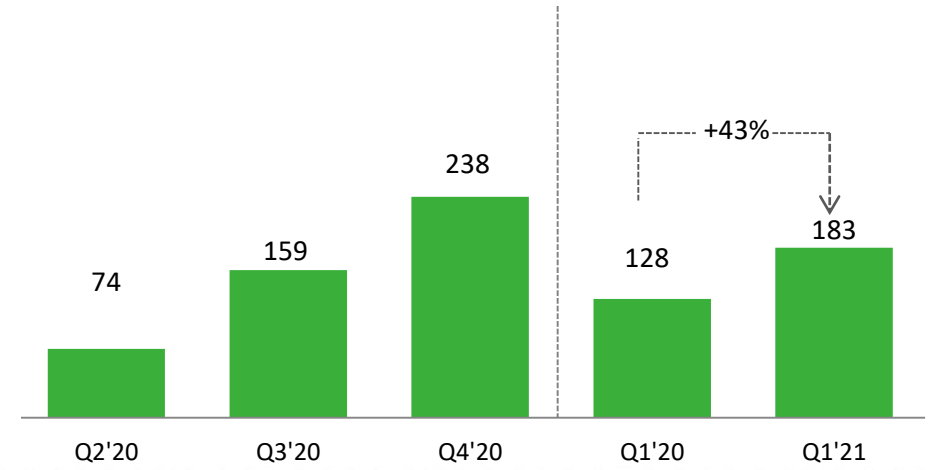
MARGINS



OPERATING PROFIT

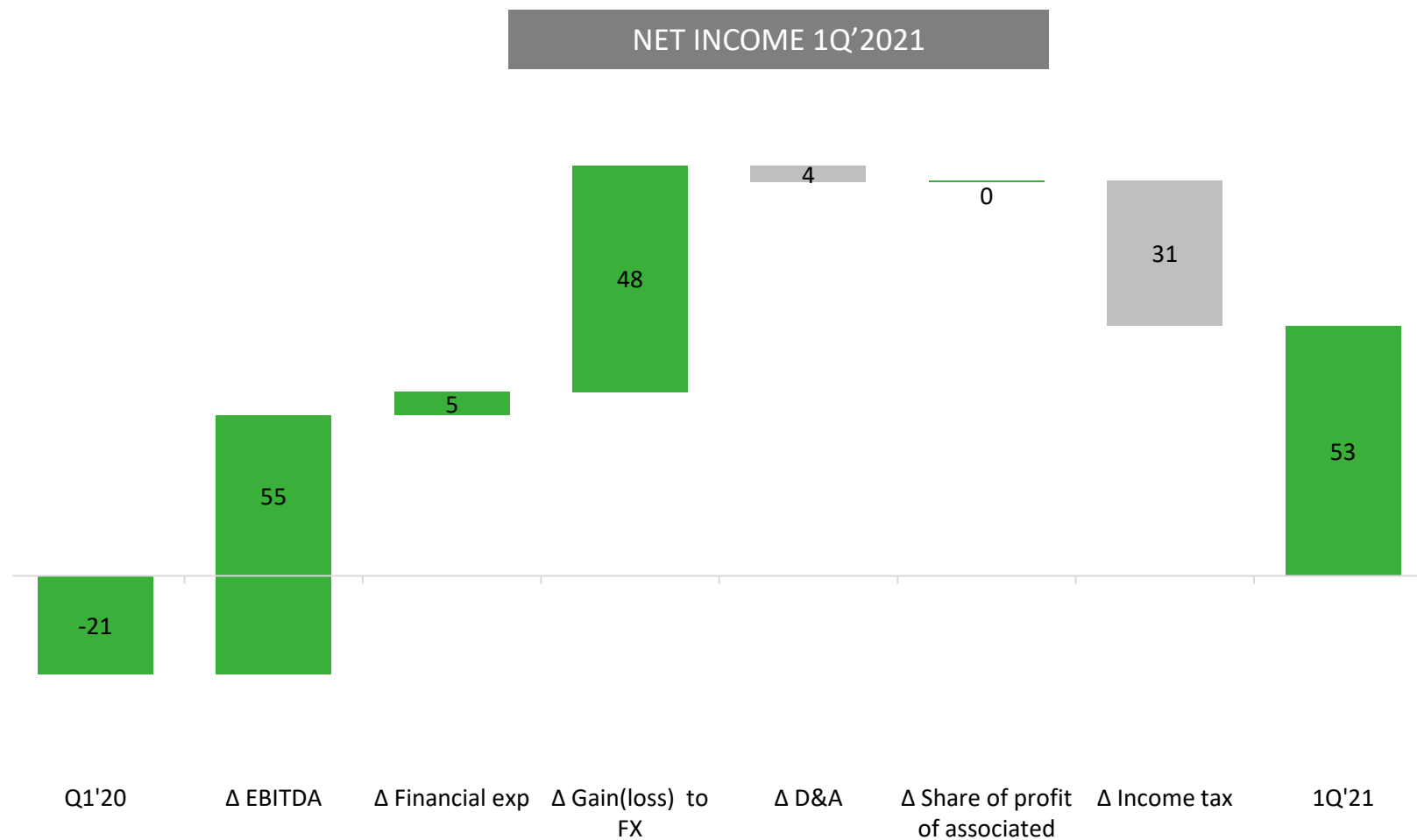


EBITDA



FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)



Positive variations
Negative variations

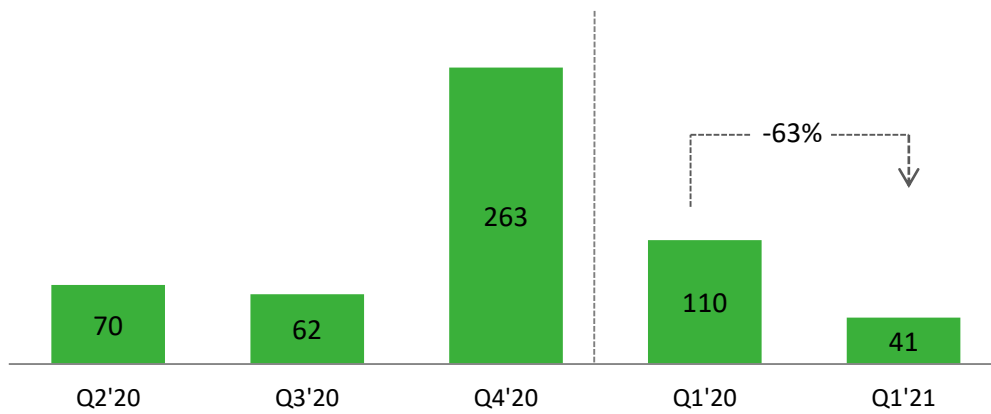


3. Commercial Performance

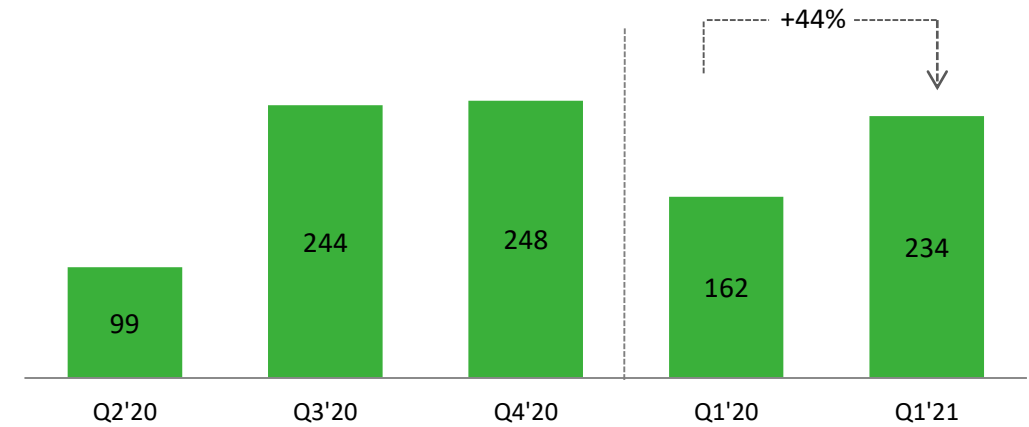
SALES BY BUSINESS LINES

Million Soles (S/ mm)

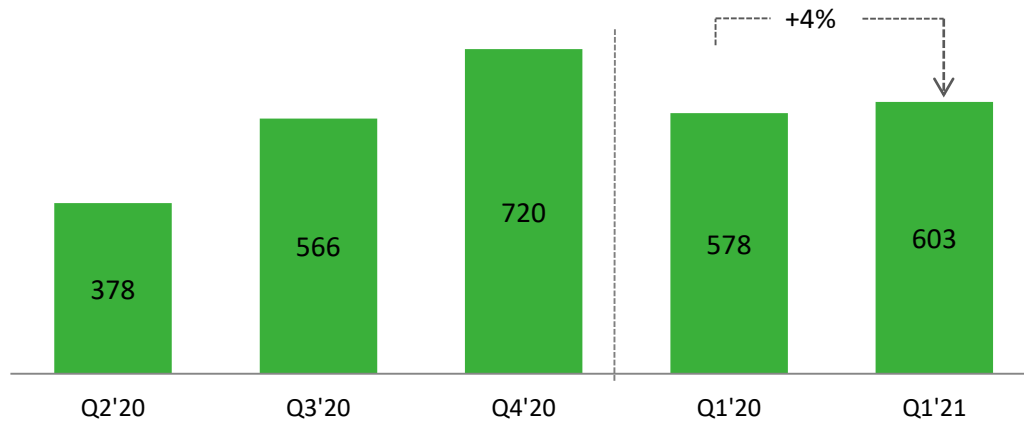
CAT MINING EQUIPMENT



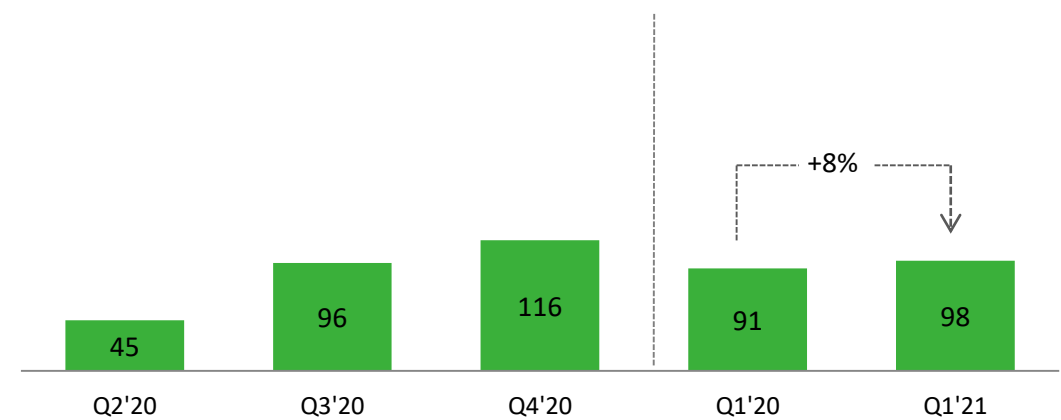
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



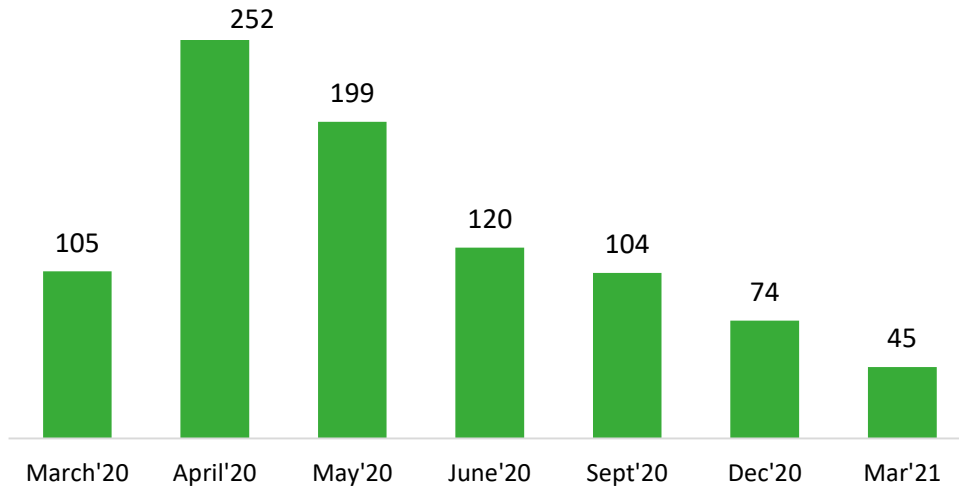
RENTAL AND USED



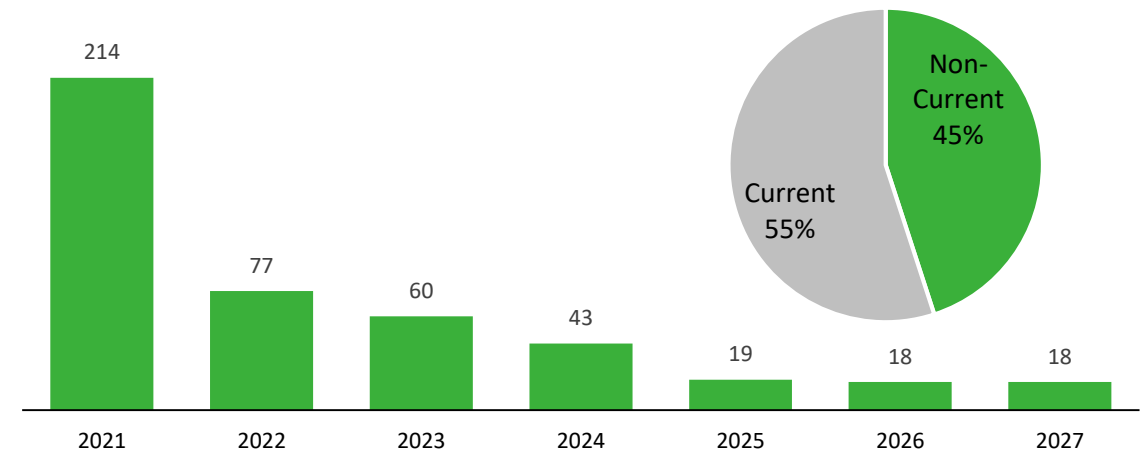
CASH GENERATION AND LIABILITY MANAGEMENT

Million Dollars (US\$ mm)

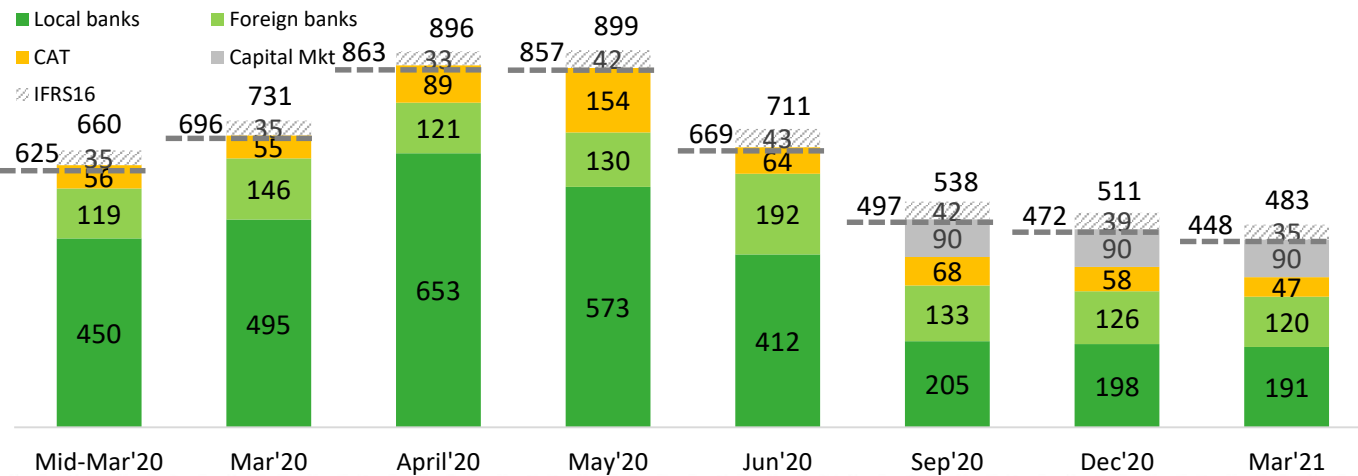
CASH BALANCE



DEBT MATURITY AND PROFILE



DEBT EVOLUTION



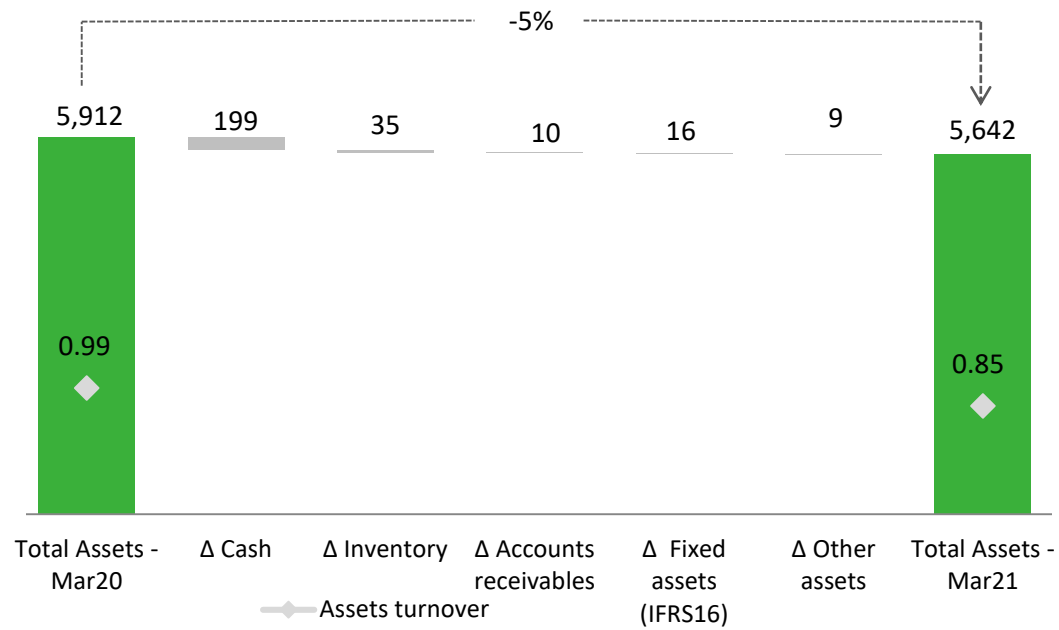


4. Financial Results

FINANCIAL RESULTS

Million Soles (S/ mm)

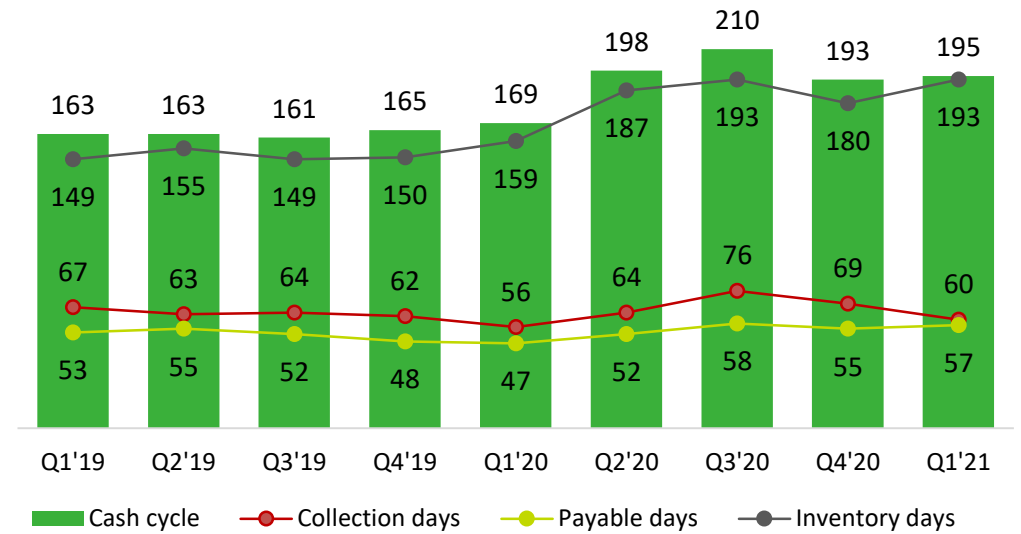
STATE OF FINANCIAL POSITION



Positive variations

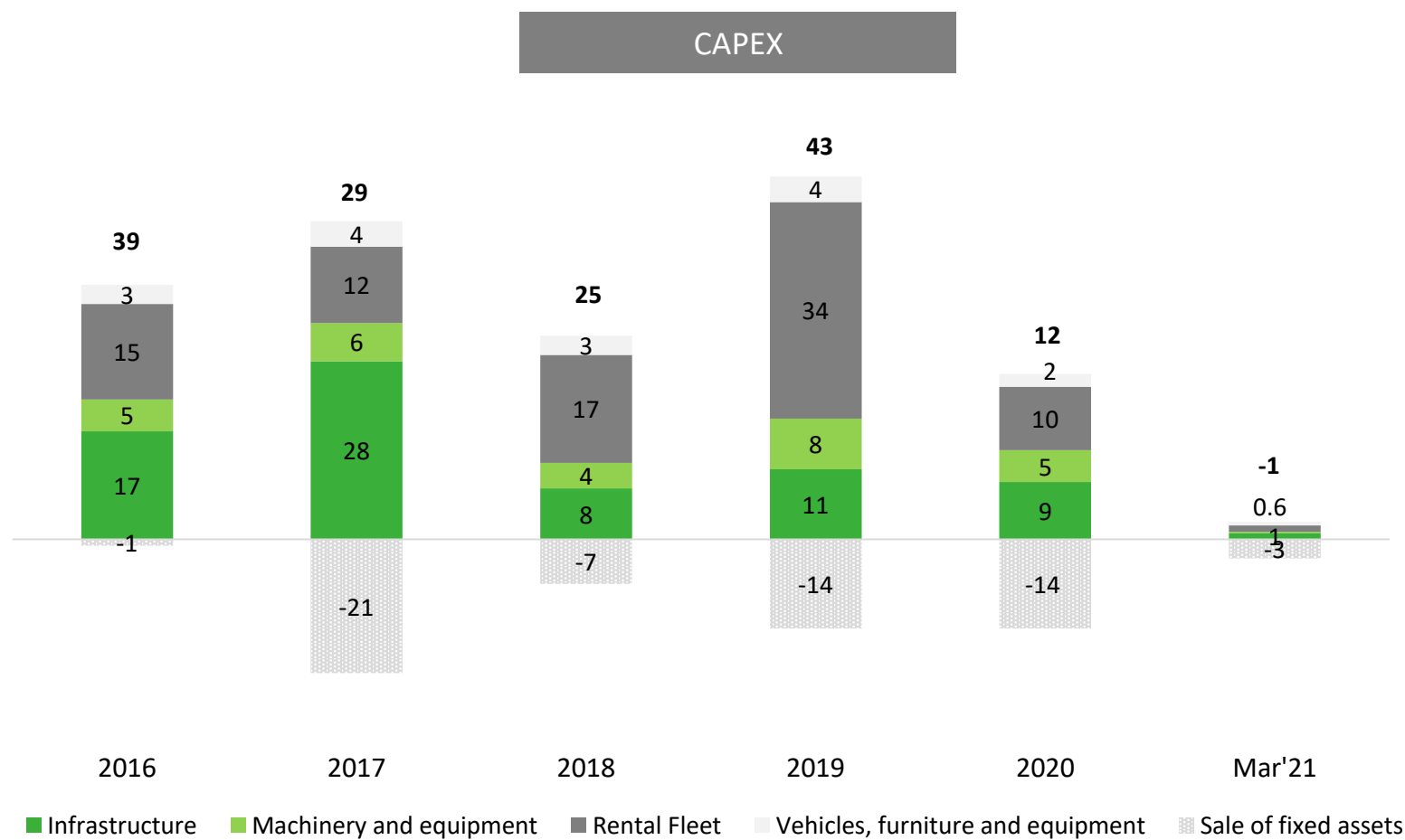
Negative variations

CASH CYCLE



CAPEX

Million Dollars (US\$ mm)



- Investment in intangible assets reached US\$ 0.3 million dollars as of March 2021

+ferreycorp